



INTERNATIONAL MARKETS

April 2025

## International Travel



- 1. The U.S. travel landscape is facing near-term challenges driven by uncertainty, geopolitical tensions, trade policy shocks and immigration
  - Trade shocks and immigration enforcement are weakening U.S. national competitiveness in the short term
  - Rising negative sentiment among leisure and business travelers is posing a risk to travel demand
- 2. Steep Decline in Inbound International Travel forecasted for 2025

U.S.

- 9.4% drop in international arrivals
- \$9.0B loss in visitor spending, with Canada accounting for ~\$3.4B

**Travel South** 

- 11% drop in international arrivals
- \$421M loss in visitor spending, with Canada accounting for ~\$250M



# Overview



**Visitor Economy** Overview of Historic & Forecast Visitation and Spending by Tourism Economics

**Flights** Flights from the Largest Airport

**Exports (Goods)** Exports Market snapshot by the Office of Trade and Economic Analysis

International Students International Student Survey Results from Open Doors

**Visitor Perception** Perception of International Visitors who are likely to travel to the U.S. or a Travel

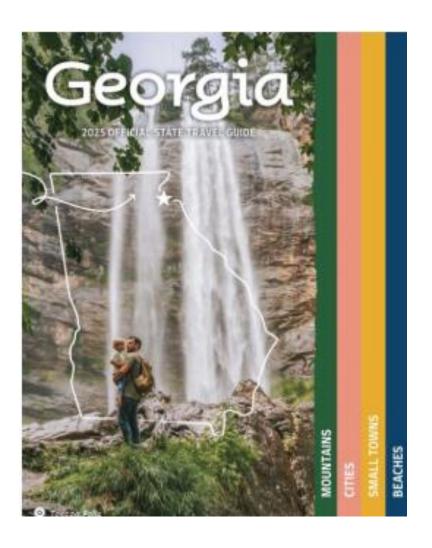
South destination by Brand USA and Future Partners

**Resources** Links to Market Profiles, along with other Travel South resources

# Georgia's International Visitor Economy



Highlighting the State's Global Interconnectivity



#### Outlook

By 2025, forecasted to reach \$1.7 billion and 1.2 million visitors

#### **US Inbound Travel Rebound - Key Markets**

- International inbound spending is expected to decline by 5% from 2024, an 8% decrease compared to 2019.
- Japan, India and Brazil are projected to grow in 2025, with Sweden remaining flat.
- Fueled by visitors from Canada, United Kingdom/Ireland, DACH Region, India, South Korea, Brazil, China, France, Australia, and Benelux, accounting for 58% of the state's 2023 international tourism expenditures

### **Exports by Market**

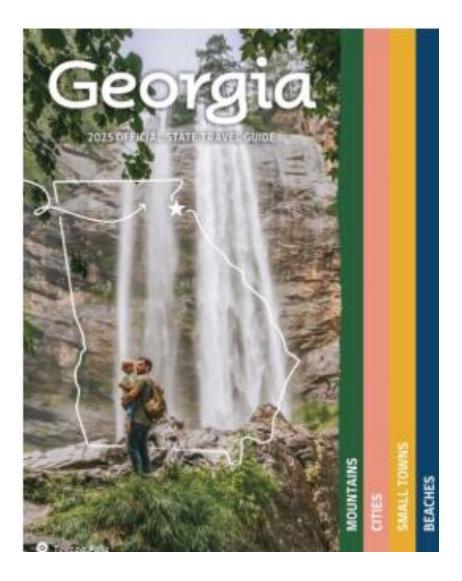
- 11,000 companies exported \$53 billion worth of goods
- Exports to Canada, Mexico, China, Germany and Benelux are among the top origin markets of visitation
- China and India account for half of the international student population
- 78% of visits are non-business related

# Georgia's International Visitor Economy

Highlighting the State's Global Interconnectivity, cont.

- Georgia's investment in regional marketing amplifies the state's brand internationally and targets high-value travelers, enhancing regional economies and diversifying the visitor economy.
- Collaborative marketing efforts under Travel South USA (TSUSA) further strengthen Georgia's strategic advantage.
- The Hartsfield-Jackson Atlanta International Airport, the world's busiest airport, allows easy access to the state.
- Proximity to neighboring states— Alabama, North Carolina, South Carolina, and Tennessee—attracts international travelers interested in the Travel South's natural beauty, cultural heritage, and connectivity, thus enriching Georgia's tourism landscape.







# Visitor Economy

April 15, 2025



# 2025 Outlook: Visitor Spending by Key Markets

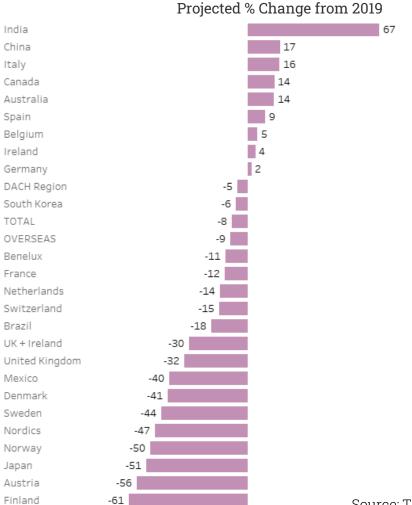




# 2025 Key-Market Spending Outlook: Year-over-Year Shifts

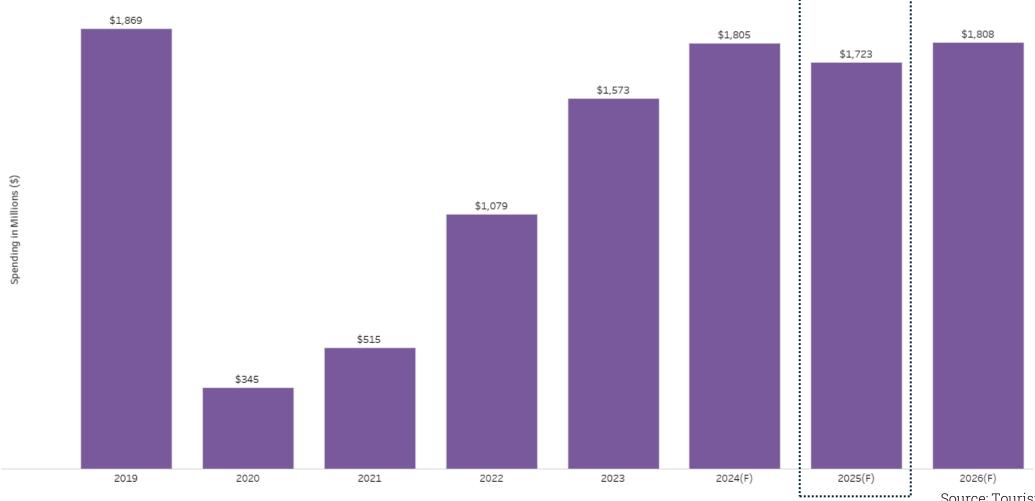


# 2019 Baseline Comparison



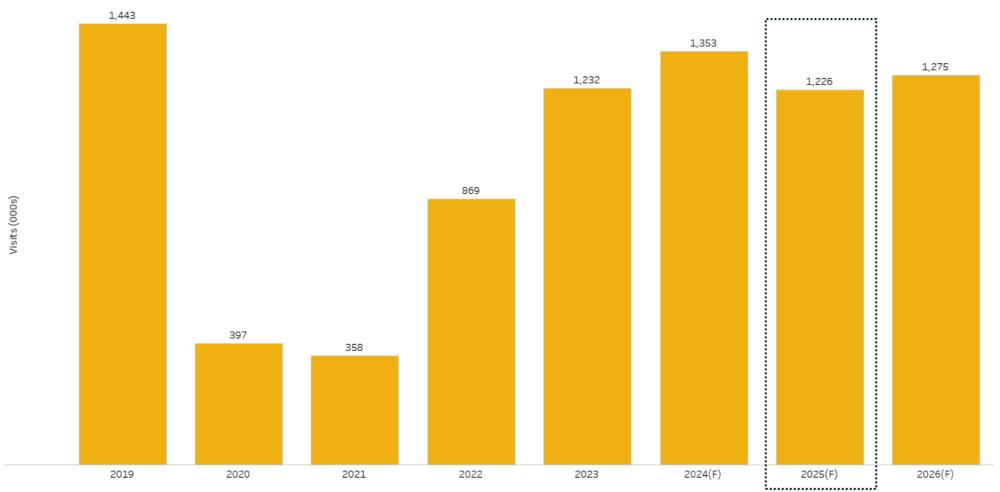


2025 Spending Outlook: Down 5% from 2024, still below 2019





# 2025 Visitor Volume Outlook: Down 9% from 2024, still below 2019





## \$1.7B Projected Spend and 1.2 million Visits in 2025, down 5% and 9% from 2024

- Tourism Economics estimates Overseas spending to decline by 3% year-over-year (yoy) in 2025 Canada, a 20% decline
- Japan, India and Brazil are projected to grow in 2025, with Sweden remaining flat
- DACH Region, U.K./Ireland, Canada, India and Brazil are forecasted to be amongst the top five markets

| Market         | Spending (\$M) | YOY Spend % Change | Visits (000s) | YOY Visits % Change | % Change from 2019 Spend | % Change from 2019 Visits |
|----------------|----------------|--------------------|---------------|---------------------|--------------------------|---------------------------|
| TOTAL          | 1,723          | -5                 | 1,226         | -9                  | -8                       | -15                       |
| OVERSEAS       | 1,571          | -3                 | 878           | -5                  | -9                       | -9                        |
| DACH Region    | 197            | -6                 | 99            | -7                  | -5                       | -24                       |
| Germany        | 159            | -6                 | 84            | -7                  | 2                        | -21                       |
| UK + Ireland   | 152            | -6                 | 91            | -7                  | -30                      | -28                       |
| Canada         | 136            | -20                | 297           | -21                 | 14                       | -29                       |
| India          | 136            | 5                  | 103           | 1                   | 67                       | 74                        |
| United Kingdom | 135            | -6                 | 82            | -8                  | -32                      | -27                       |
| Brazil         | 98             | 2                  | 42            | -3                  | -18                      | -8                        |
| China          | 93             | -8                 | 38            | -7                  | 17                       | -24                       |
| South Korea    | 56             | -1                 | 23            | -2                  | -6                       | -29                       |
| Benelux        | 50             | -7                 | 34            | -8                  | -11                      | -25                       |
| Australia      | 48             | -1                 | 18            | -2                  | 14                       | -18                       |
| France         | 44             | -9                 | 31            | -10                 | -12                      | -23                       |
| Netherlands    | 41             | -6                 | 28            | -8                  | -14                      | -26                       |
| Spain          | 31             | -1                 | 18            | -5                  | 9                        | -25                       |
| Nordics        | 31             | -5                 | 18            | -6                  | -47                      | -49                       |
| Switzerland    | 30             | -6                 | 10            | -6                  | -15                      | -34                       |
| Japan          | 30             | 7                  | 22            | 7                   | -51                      | -34                       |
| Italy          | 29             | -6                 | 21            | -8                  | 16                       | 4                         |
| South Africa   | 24             | 3                  | 10            | 0                   | -17                      | -34                       |
| Argentina      | 20             | 7                  | 12            | 3                   | 22                       | 8                         |
| Mexico         | 16             | -6                 | 51            | -8                  | -40                      | -6                        |
| Ireland        | 16             | -6                 | 9             | -6                  | 4                        | -35                       |



# 1.7B Projected Spend and 1.2 million Visits in 2025 (cont.)

| Market               | Spending (\$M) | YOY Spend % Change | Visits (000s) | YOY Visits % Change | % Change from 2019 Spend | % Change from 2019 Visits |
|----------------------|----------------|--------------------|---------------|---------------------|--------------------------|---------------------------|
| Egypt                | 14             | -7                 | 6             | -6                  | -65                      | -39                       |
| Philippines          | 14             | 0                  | 9             | 1                   | 27                       | 56                        |
| Poland               | 14             | 2                  | 8             | -4                  | 50                       | 57                        |
| Ukraine              | 12             | 6                  | 2             | 4                   | 36                       | -58                       |
| Sweden               | 12             | 0                  | 8             | -3                  | -44                      | -50                       |
| Taiwan               | 12             | 16                 | 10            | 9                   | -37                      | 23                        |
| Turkiye              | 10             | 2                  | 5             | -1                  | 59                       | -2                        |
| Israel               | 10             | 11                 | 7             | 7                   | -13                      | 18                        |
| Singapore            | 10             | 2                  | 5             | 2                   | 14                       | 7                         |
| Belgium              | 9              | -10                | 6             | -9                  | 5                        | -20                       |
| Denmark              | 9              | -7                 | 5             | -10                 | -41                      | -46                       |
| Morocco              | 8              | -6                 | 4             | -4                  | -7                       | -19                       |
| Austria              | 7              | -8                 | 4             | -9                  | -56                      | -39                       |
| Norway               | 6              | -7                 | 4             | -5                  | -50                      | -47                       |
| Portugal             | 6              | -4                 | 4             | -5                  | -24                      | -19                       |
| Czech Republic       | 6              | -9                 | 3             | -10                 | 14                       | -5                        |
| Indonesia            | 5              | -7                 | 2             | -4                  | 50                       | 32                        |
| Russia               | 4              | 8                  | 2             | 8                   | -74                      | -74                       |
| Vietnam              | 4              | 2                  | 4             | 2                   | -33                      | 80                        |
| Thailand             | 4              | -2                 | 2             | 0                   | 4                        | -10                       |
| Finland              | 4              | -12                | 2             | -8                  | -61                      | -56                       |
| Hungary              | 4              | -1                 | 2             | -3                  | -33                      | -19                       |
| United Arab Emirates | 3              | -1                 | 2             | 1                   | -48                      | -39                       |
| Malaysia             | 3              | 1                  | 2             | 0                   | -27                      | -22                       |
| Greece               | 3              | -5                 | 2             | -7                  | -50                      | -34                       |
| Hong Kong            | 3              | -3                 | 2             | -1                  | -34                      | -12                       |
| Saudi Arabia         | 3              | 0                  | 2             | 1                   | -60                      | -64                       |
| Croatia              | 2              | -4                 | 1             | -2                  | 67                       | 40                        |
| Bulgaria             | 2              | 5                  | 1             | 1                   | -24                      | -2                        |
| Iran                 | 1              | -60                | 0             | -60                 | -19                      | -64                       |



# Visitor Spending 2019-2025F

|          |              | 2019    | 2020  | 2021  | 2022    | 2023    | 2024(F) | 2025(F) \Xi |
|----------|--------------|---------|-------|-------|---------|---------|---------|-------------|
| Spending | TOTAL        | \$1,869 | \$345 | \$515 | \$1,079 | \$1,573 | \$1,805 | \$1,723     |
| (\$M)    | OVERSEAS     | \$1,722 | \$311 | \$488 | \$977   | \$1,391 | \$1,618 | \$1,571     |
|          | DACH Region  | \$208   | \$25  | \$28  | \$155   | \$203   | \$209   | \$197       |
|          | UK + Ireland | \$216   | \$27  | \$22  | \$126   | \$151   | \$162   | \$152       |
|          | Canada       | \$120   | \$25  | \$14  | \$87    | \$167   | \$169   | \$136       |
|          | India        | \$81    | \$19  | \$25  | \$69    | \$99    | \$130   | \$136       |
|          | Brazil       | \$120   | \$22  | \$21  | \$69    | \$82    | \$95    | \$98        |
|          | China        | \$80    | \$20  | \$24  | \$16    | \$52    | \$101   | \$93        |
|          | South Korea  | \$60    | \$15  | \$36  | \$27    | \$45    | \$57    | \$56        |
|          | Benelux      | \$56    | \$7   | \$9   | \$39    | \$48    | \$53    | \$50        |
|          | Australia    | \$42    | \$6   | \$2   | \$24    | \$39    | \$48    | \$48        |
|          | France       | \$49    | \$7   | \$12  | \$33    | \$42    | \$48    | \$44        |
|          | Spain        | \$28    | \$4   | \$7   | \$26    | \$30    | \$31    | \$31        |
|          | Nordics      | \$58    | \$9   | \$6   | \$30    | \$32    | \$32    | \$31        |
|          | Japan        | \$61    | \$10  | \$6   | \$15    | \$27    | \$28    | \$30        |
|          | Italy        | \$25    | \$3   | \$6   | \$17    | \$26    | \$31    | \$29        |
|          | Mexico       | \$27    | \$9   | \$13  | \$14    | \$15    | \$18    | \$16        |

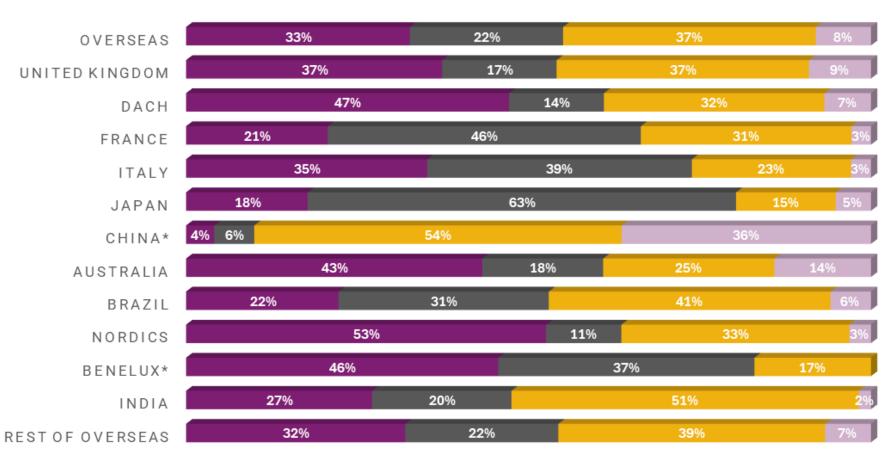


# Visits 2019-2025F

|        |              | 2019  | 2020 | 2021 | 2022 | 2023  | 2024(F) | 2025(F) \Xi |
|--------|--------------|-------|------|------|------|-------|---------|-------------|
| Visits | TOTAL        | 1,443 | 397  | 358  | 869  | 1,232 | 1,353   | 1,226       |
| (000s) | OVERSEAS     | 969   | 272  | 272  | 598  | 814   | 919     | 878         |
|        | Canada       | 419   | 99   | 55   | 230  | 370   | 377     | 297         |
|        | India        | 59    | 15   | 18   | 54   | 78    | 102     | 103         |
|        | DACH Region  | 130   | 31   | 21   | 84   | 104   | 107     | 99          |
|        | UK + Ireland | 126   | 27   | 17   | 77   | 91    | 98      | 91          |
|        | Mexico       | 55    | 25   | 31   | 42   | 48    | 56      | 51          |
|        | Brazil       | 46    | 13   | 8    | 29   | 36    | 43      | 42          |
|        | China        | 50    | 9    | 5    | 9    | 29    | 41      | 38          |
|        | Benelux      | 45    | 19   | 9    | 28   | 35    | 36      | 34          |
|        | France       | 40    | 15   | 9    | 25   | 30    | 34      | 31          |
|        | South Korea  | 32    | 13   | 7    | 12   | 21    | 23      | 23          |
|        | Japan        | 34    | 8    | 3    | 8    | 17    | 21      | 22          |
|        | Italy        | 20    | 5    | 5    | 13   | 19    | 22      | 21          |
|        | Nordics      | 36    | 7    | 4    | 17   | 19    | 20      | 18          |
|        | Australia    | 21    | 4    | 2    | 10   | 16    | 18      | 18          |
|        | Spain        | 24    | 6    | 7    | 17   | 18    | 18      | 18          |







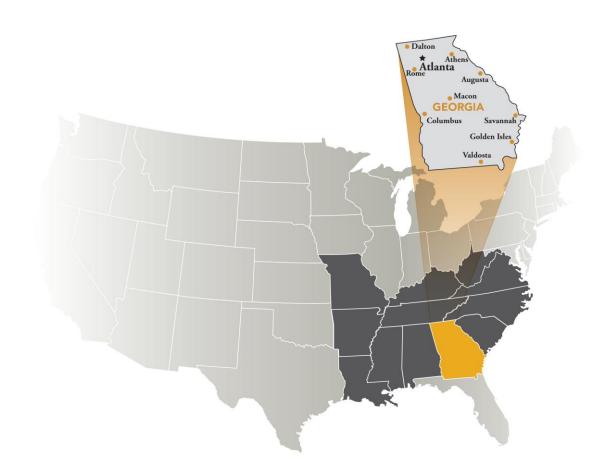
Source: SIAT, 2022/2023. \* indicates small sample size



# Flights



# Hartsfield-Jackson Atlanta International Airport offers nonstop flights to 51 Countries



#### Non-Stop Flights to Select Key Markets

London, Manchester, Edinburgh

Frankfurt, Munich, Stuttgart, Zurich

Copenhagen

Paris, Nice

Amsterdam

Rome, Milan, Venice

Barcelona, Madrid

Toronto, Montreal, Vancouver, Calgary

Mexico City, Cancun, Monterrey

Sao Paulo, Rio de Janeiro

Seoul

Tokyo



# Exports (Goods)





\$53 Billion

## **TOP COUNTRIES**

CANADA

**MEXICO** 

**CHINA** 

NETHERLANDS

**GERMANY** 

SINGAPORE





### **Goods Exports by Country**

(in millions)

| Partner              | 2024 ₹   |
|----------------------|----------|
| World                | \$53,133 |
| Canada               | \$7,411  |
| Mexico               | \$6,366  |
| China                | \$3,061  |
| Netherlands          | \$2,574  |
| Germany              | \$2,465  |
| Singapore            | \$2,449  |
| Japan                | \$1,646  |
| United Kingdom       | \$1,441  |
| United Arab Emirates | \$1,418  |
| Poland               | \$1,329  |
| Belgium              | \$1,198  |
| India                | \$1,165  |
| Hong Kong            | \$980    |
| South Korea          | \$976    |
| New Zealand          | \$969    |

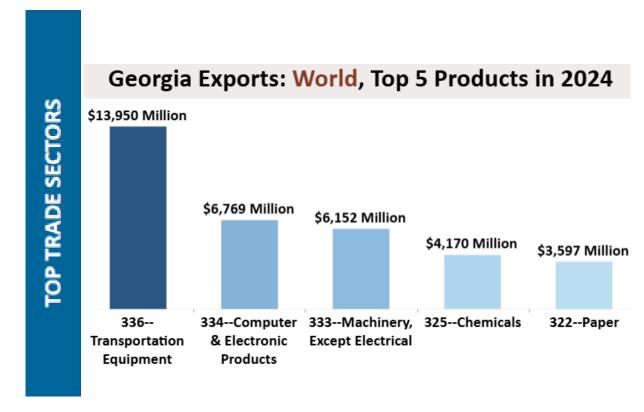


10,642

Georgia companies exported goods in 2021

87%

of them were small- and medium-sized enterprises (SMEs)\*



<sup>\*</sup> SMEs are businesses that employ fewer than 500 employees.



# International Students



INTERNATIONAL STUDENTS 2022/23

STUDENT-VISIT RATIO INDEXED STUDENT-VISIT RATIO U.S. = 100

28,175

2.0%

192



### **INTERNATIONAL STUDENTS, 2022/23**



**26,450**International Students



Rank in the United States\*



**5.6** % Change from Previous Year



**\$951,663,054**Estimated International Student Expenditure\*\*

### **LEADING PLACES OF ORIGIN**

| Place of Origin | % Total |
|-----------------|---------|
| China           | 26.5    |
| India           | 24.8    |
| South Korea     | 6.7     |
| Nigeria         | 3.5     |
| Taiwan          | 2.0     |

### **LEADING INSTITUTIONS**

| Institution                        | Total |
|------------------------------------|-------|
| Georgia Institute of Technology    | 7,671 |
| Savannah College of Art and Design | 4,342 |
| Georgia State University           | 3,584 |
| Emory University                   | 3,060 |
| University of Georgia              | 2,541 |



# Visitor Perception

# MARKET PROFILES



- CANADA
- ☐ UNITED KINGDOM
- ☐ GERMANY
- ☐ INDIA
- SOUTH KOREA





POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION

CURRENCY RATE CANADIAN DOLLAR 2024 INFLATION RATE 2025 PROJECTION TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
GOODS & SERVICES
EXPORTS

TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
SERVICES
EXPORTS

40M

2.4%

1.37

1.9%

5.5%

28.0%

# 44%

Likelihood to Visit Travel South in the next Five Years

# Most Important Content For Destination Decisions:



- 40% Safety
- 36% Hotels and lodging
- 36% Restaurants and food
- 28% Availability of direct flight service
- 28% Beaches
- 25% Historical attractions
- 23% Shopping
- 22% Entertainment, events, shows
- 22% Opportunities for relaxation
- 20% Transportation and how to get around
- 20% Family fun
- 19% Museums and culture
- 18% Sightseeing tours
- 18% Important or iconic attractions
- 17% National Parks
- 16% Ways to experience nature
- 15% Theme parks
- 14% Level of crowds
- 13% Outdoor activities (biking, boating, hiking, etc.)
- 11% Professional sporting events
- 11% Things to do outside the large cities
- 9% Touristy attractions to avoid
- 8% Off-the-beaten path attractions
- 7% Ideas for adventurous travel
- 6% Recommendations from residents
- 6% Sample trip itineraries
- 5% Ways to experience the American lifestyle
- 4% Commitment to being an eco-friendly/sustainable place
- 2% Snow/winter activities (skiing, sledding, etc.)

Recall of "Buzz": Travel South Destinations

20%

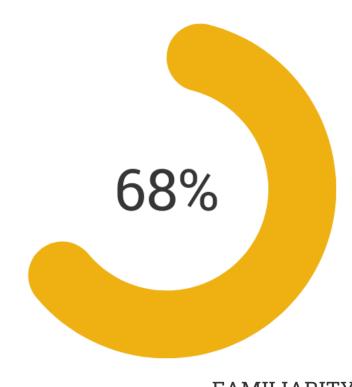
Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.





APPEAL

Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



FAMILIARITY

Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH



3.2

Average Number of Leisure International Trips

| 2 Trips |  |  |  |
|---------|--|--|--|
| 25%     |  |  |  |

1 Trip

30%



0.5

Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

| 1+ 111ps |  |  |
|----------|--|--|
| 26%      |  |  |
| 1 Trip   |  |  |
| 17%      |  |  |
|          |  |  |
| 2 Trips  |  |  |
| 5%       |  |  |
|          |  |  |

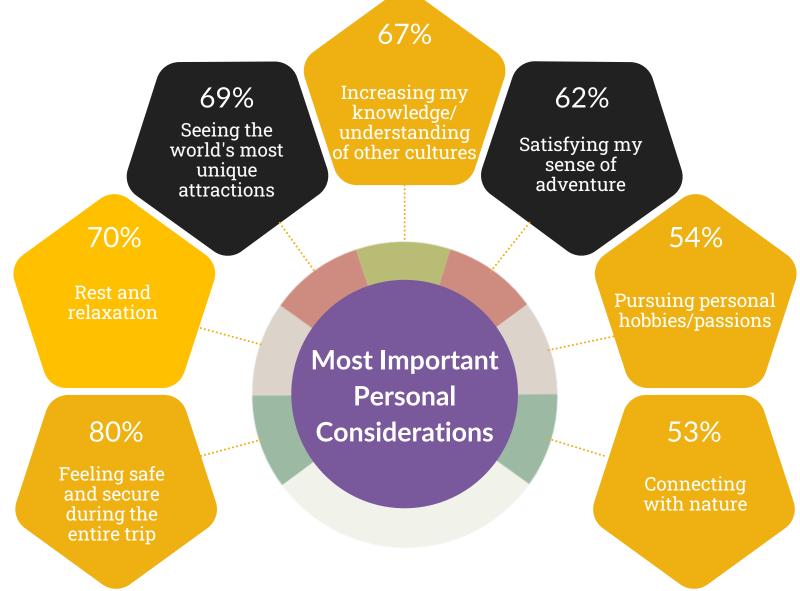
3+ Trips

1+ Tring

5%

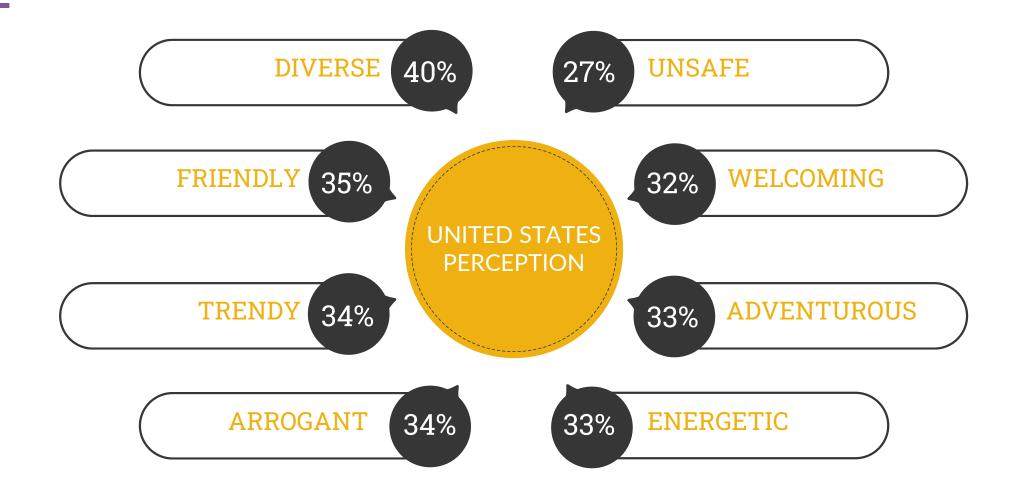






# Most Important Most Discouraging When Choosing a Destination From Visiting a Destination 61% Uncleanliness in the destination **83%** Accommodation options **81%** Climate or weather at the destination **56%** High prices **56%** Personal safety concerns **73%** Appeal of local culture 44% Lack of information for planning trip & at destination **71%** Landmarks and sightseeing options 41% Crowdedness **71%** Ease of travel to the destination **40%** Inconvenience of travel to the destination **68%** Natural features/landscapes **35%** Political climate not aligning with personal views **67%** Beaches/coastal activities **27%** Visa requirements/entry procedures **64%** Leisure attractions







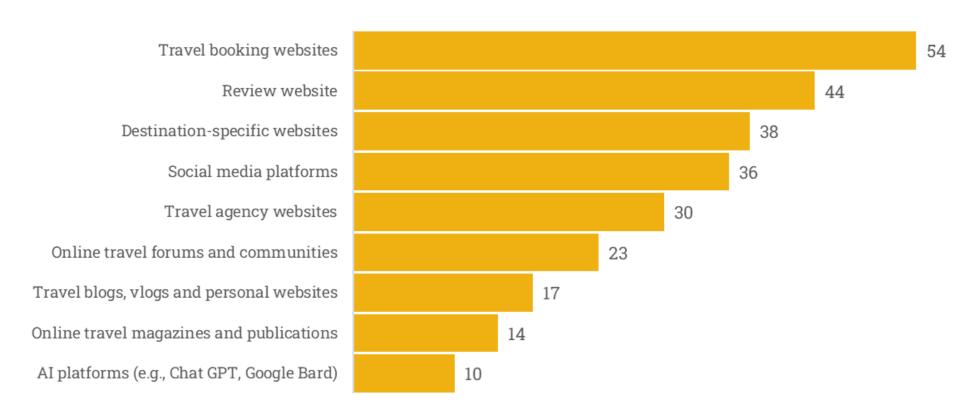
# Sources of Information for Destination Selection (%)



#### CANADA



## Websites Used for Destination Selection (%)



# **CANADA**



# Social Media Participation

| YouTube       | 70%  |
|---------------|------|
| Instagram     | 69%  |
| Facebook/META | 68%  |
| Tik Tok       | 43%  |
| LinkedIn      | 36%  |
| Twitter/X     | 34%  |
| Pinterest     | 30%  |
| Snapchat      | 30%  |
| Reddit        | 18 % |
| Tumblr        | 3 %  |
|               |      |

Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### CANADA

# Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"



If a U.S. destination has a problem with over-tourism, travelers are less likely to visit



Global wars/strife will impact the destinations visited in 2025



Travelers are likely to take a slow-cation in the next year (i.e., a longer trip spent in a single destination)



Climate change will have a significant impact on leisure travel in the next five years



Luxury travel experiences are an important part of leisure trips





POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION

CURRENCY RATE BRITISH POUND 2024 INFLATION RATE 2025 PROJECTION TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
GOODS & SERVICES
EXPORTS

TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
SERVICES
EXPORTS

69M

1.5%

0.78

2.1%

8.4%

15.4%



Likelihood to Visit Travel South in the next Five Years

# Most Important Content For Destination Decisions:



| 34%   | Hotels and lodging    |  |
|-------|-----------------------|--|
| 0-170 | riotelo alla loagilig |  |

32% Restaurants and food

28% Safety

27% Availability of direct flight service

25% Sightseeing tours

24% Important or iconic attractions

24% Historical attractions

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8% Sample trip itineraries

8% Professional sporting events

8% Off-the-beaten path attractions

6% Commitment to being an eco-friendly/sustainable place

4% Snow/winter activities (skiing, sledding, etc.)

Recall of "Buzz": Travel South Destinations

27%

Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.





APPEAL

Destination Appeal of

Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



**FAMILIARITY** 

Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH



Average Number of **International Trips** 

2 Trips

1 Trip

25%

23%

3-4 Trips

30%

5+ Trips

23%



0.7

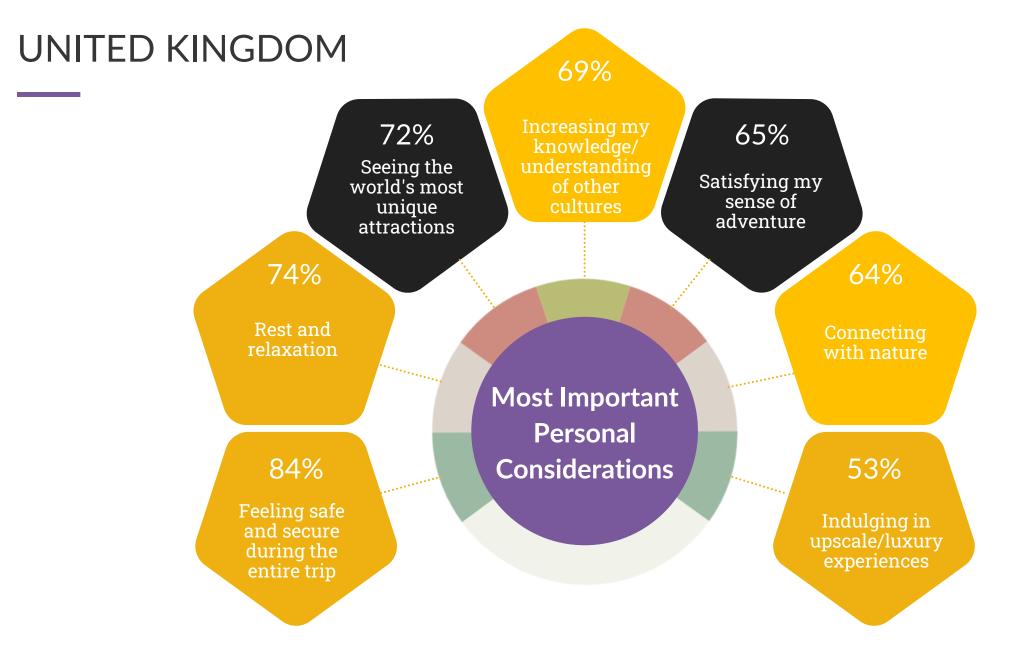
Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

| 30%     |  |  |  |
|---------|--|--|--|
| 33.70   |  |  |  |
| 1 Trip  |  |  |  |
| 15%     |  |  |  |
|         |  |  |  |
| 2 Trips |  |  |  |
| 10%     |  |  |  |
|         |  |  |  |

1+ Trip

3+ Trips

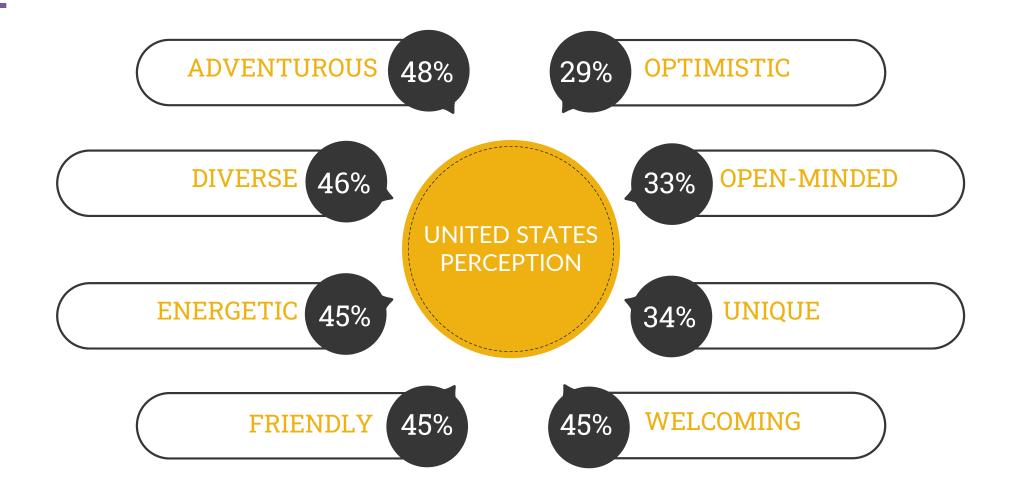
5%





| Most Important When Choosing a Destination               | Most Discouraging From Visiting a Destination                 |
|--|---|
| 80% Accommodation options                                | <b>59%</b> Uncleanliness in the destination                   |
| 78% Appeal of local culture                              | 56% Personal safety concerns                                  |
| 77% Climate or weather at the destination                | <b>47%</b> High prices  |
| 74% Natural features/landscapes                          | 39% Lack of information for planning trip & at destination    |
| 73% Landmarks and sightseeing options                    | <b>36%</b> Crowdedness  |
| <b>70%</b> Ease of travel to the destination             | <b>30%</b> Political climate not aligning with personal views |
| 63% Leisure attractions                                  | <b>30%</b> Inconvenience of travel to the destination         |
| 57% Ease of communication with locals at the destination | 29% Lack of environmental responsibilities                    |





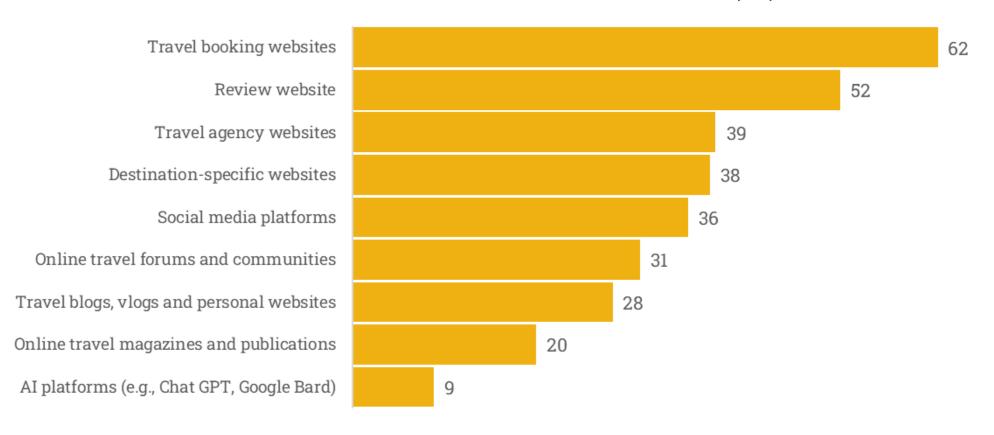


#### Sources of Information for Destination Selection (%)





# Websites Used for Destination Selection (%)



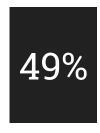


# Social Media Participation

| YouTube       | 71% |
|---------------|-----|
| Facebook/META | 66% |
| Instagram     | 62% |
| Twitter/X     | 48% |
| Tik Tok       | 46% |
| LinkedIn      | 41% |
| Snapchat      | 31% |
| Pinterest     | 26% |
| Reddit        | 15% |
| Tumblr        | 2 % |

# Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"



If a U.S. destination has a problem with over-tourism, travelers are less likely to visit



Luxury travel experiences are an important part of leisure trips



Global wars/strife will impact the destinations visited in 2025



Climate change will have a significant impact on leisure travel in the next five years



Travelers are likely to take a slow-cation in the next year (i.e., a longer trip spent in a single destination)





| POPULATION |
|------------|
| 2024       |

REAL GDP GROWTH 2025 PROJECTION CURRENCY RATE EURO 2024 INFLATION RATE 2025 PROJECTION TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
GOODS & SERVICES
EXPORTS

TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
SERVICES
EXPORTS

85M

0.8%

0.92

2.0%

6.3%

17.9%



Likelihood to Visit Travel South in the next Five Years

# Most Important Content For Destination Decisions:



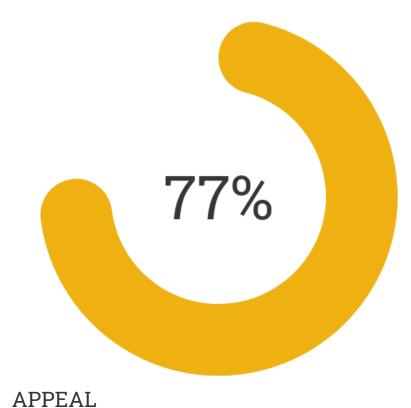
- 38% Hotels and lodging
- 36% Safety
- 33% Beaches
- 30% National Parks
- 30% Historical attractions
- 29% Important or iconic attractions
- 29% Restaurants and food
- 22% Opportunities for relaxation
- 22% Availability of direct flight service
- 21% Ways to experience nature
- 18% Shopping
- 18% Family fun
- 17% Museums and culture
- 17% Sightseeing tours
- 15% Ways to experience the American lifestyle
- 12% Transportation and how to get around
- 12% Entertainment, events, shows
- 12% Outdoor activities (biking, boating, hiking, etc.)
- 1% Touristy attractions to avoid
- 11% Recommendations from residents
- 11% Off-the-beaten path attractions
- 10% Things to do outside the large cities
- 9% Theme parks
- 9% Ideas for adventurous travel
- 7% Level of crowds
- 6% Professional sporting events
- 6% Sample trip itineraries
- 6% Commitment to being an eco-friendly/sustainable place
- 4% Snow/winter activities (skiing, sledding, etc.)

Recall of "Buzz": Travel South Destinations

24%

Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.





Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH



4.0

Average Number of Leisure International Trips

1 Trip 19% 2 Trips 28% 3-4 Trips 30%

5+ Trips

23%



1.1

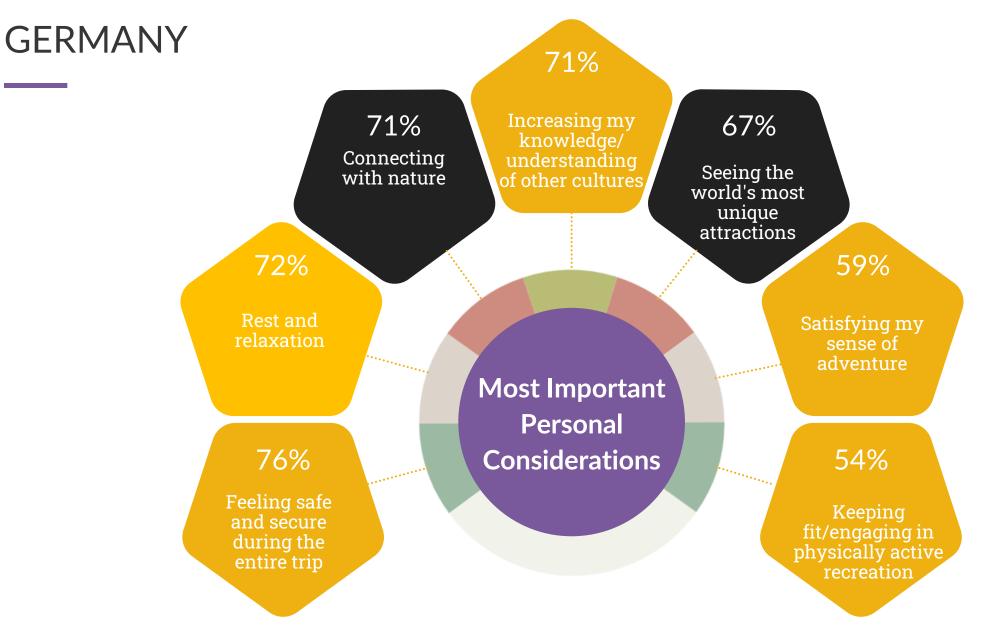
Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

| Po      |      |      |
|---------|------|------|
| 34%     |      |      |
| 1 775-1 |      |      |
| 1 Trip  |      |      |
| 17%     |      |      |
|         |      |      |
| 2 Trips | <br> | <br> |
| 8%      |      |      |

1+ Trips

10%

3+ Trips





TRAVEL

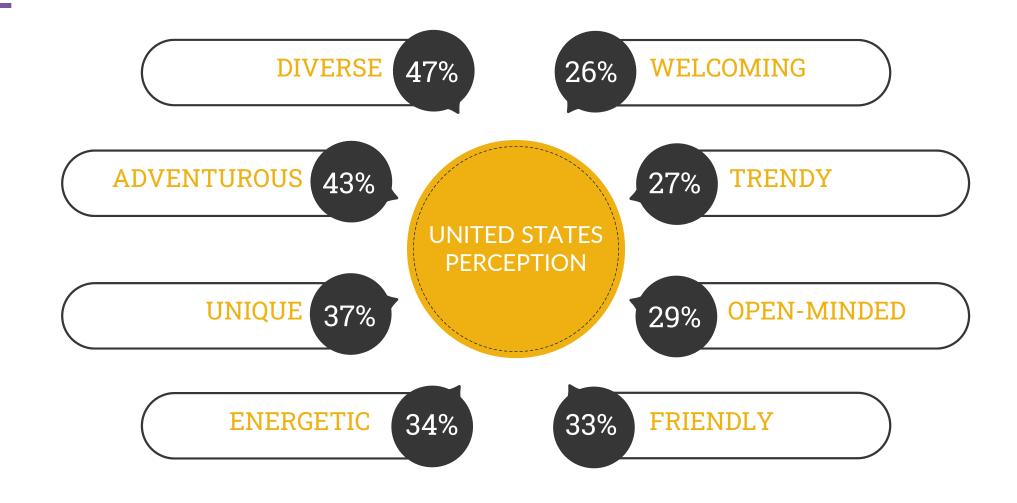
SOUTH

USA

#### Most Important Most Discouraging When Choosing a Destination From Visiting a Destination **48%** Personal safety concerns **75%** Climate or weather at the destination **74%** Landmarks and sightseeing options **46%** Uncleanliness in the destination **42%** Crowdedness **73%** Accommodation options **38%** High prices **73%** Natural features/landscapes 72% Beaches/coastal activities **38%** Political climate not aligning with personal views **31** % Lack of environmental responsibilities **68%** Appeal of local culture **30%** Lack of information for planning trip & at destination **68%** Leisure attractions 25% Inconvenience of travel to the destination **65%** Ease of travel to the destination

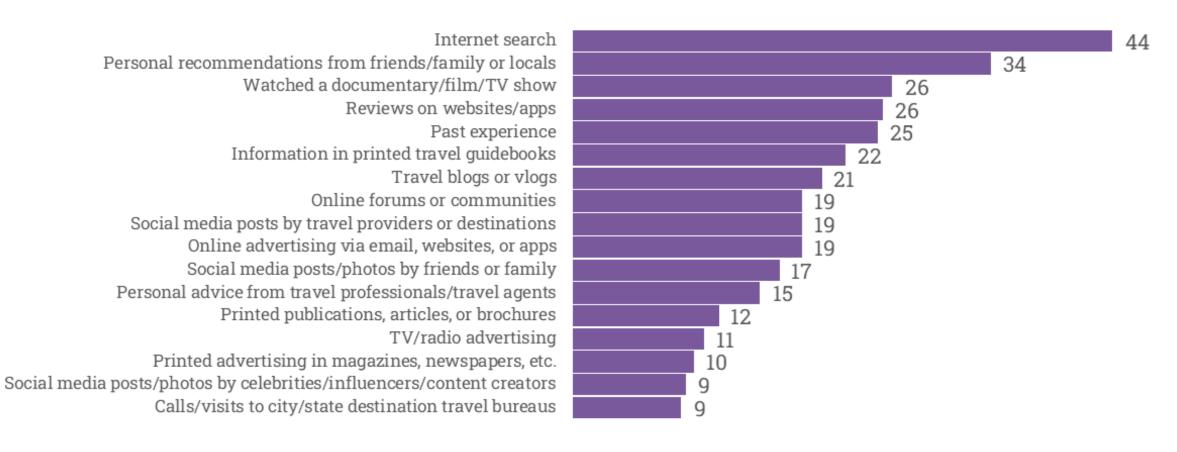
Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region





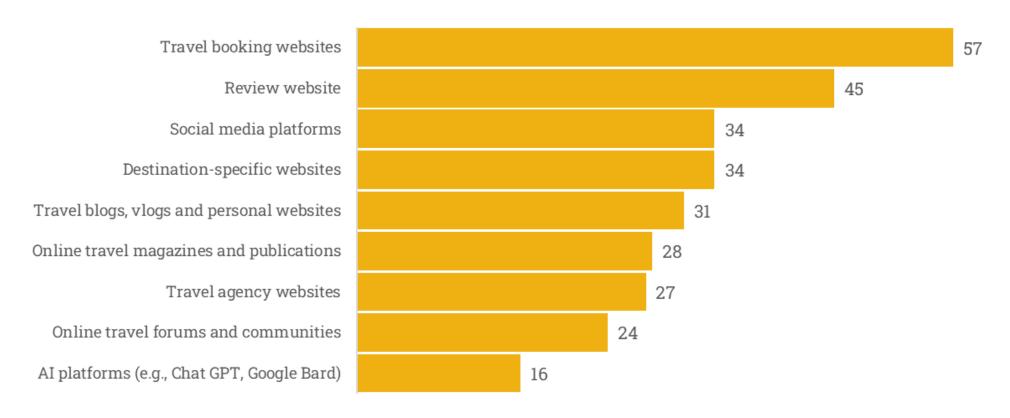


# Sources of Information for Destination Selection (%)





## Websites Used for Destination Selection (%)





# Social Media Participation

| YouTube       | 78% |
|---------------|-----|
| Instagram     | 69% |
| Facebook/META | 56% |
| Tik Tok       | 52% |
| Twitter/X     | 32% |
| Snapchat      | 31% |
| Pinterest     | 29% |
| LinkedIn      | 24% |
| Reddit        | 14% |
| Xing          | 14% |
| Tumblr        | 6 % |

Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

# Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"



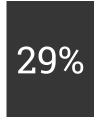
If a U.S. destination has a problem with over-tourism, travelers are less likely to visit



Global wars/strife will impact the destinations visited in 2025



Travelers are more proactive in reducing the impact of their travel on the environment



Climate change will have a significant impact on leisure travel in the next five years



Luxury travel experiences are an important part of leisure trips





POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION

CURRENCY RATE INDIAN RUPEE 2024 INFLATION RATE 2025 PROJECTION TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
GOODS & SERVICES
EXPORTS

TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
SERVICES
EXPORTS

1.4B

6.5%

83.68

4.1%

27.1%

59.4%

# 85%

Likelihood to Visit Travel South in the next Five Years

# Most Important Content For Destination Decisions:



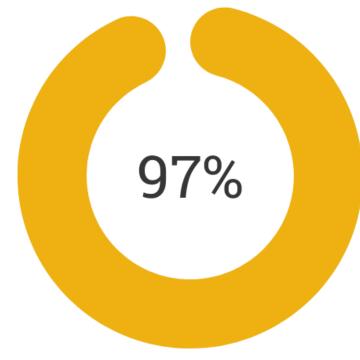
- 29% Restaurants and food
- 28% Shopping
- 27% Safety
- 27% Beaches
- 26% Entertainment, events, shows
- 24% Ways to experience nature
- 22% Historical attractions
- 22% Family fun
- 21% Hotels and lodging
- 21% Opportunities for relaxation
- 20% Ways to experience the American lifestyle
- 20% Sightseeing tours
- 19% Important or iconic attractions
- 19% Museums and culture
- 17% National Parks
- 17% Availability of direct flight service
- 6% Ideas for adventurous travel
- 15% Theme parks
- 14% Outdoor activities (biking, boating, hiking, etc.)
- 14% Things to do outside the large cities
- 13% Snow/winter activities (skiing, sledding, etc.)
- 12% Commitment to being an eco-friendly/sustainable place
- 11% Transportation and how to get around
- 10% Professional sporting events
- 9% Touristy attractions to avoid
- 8% Recommendations from residents
- 7% Off-the-beaten path attractions
- 7% Level of crowds
- 6% Sample trip itineraries

Recall of "Buzz": Travel South Destinations

71%

Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.





APPEAL

Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



**FAMILIARITY** 

Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH





3.0

Average Number of Leisure International Trips

2 Trips

1 Trip

50%

21%

3-4 Trips

14%

5+ Trips

15%





2.5

Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

| 720/ |  |
|------|--|
| 12%  |  |

1+ Trips

1 Trip

40%

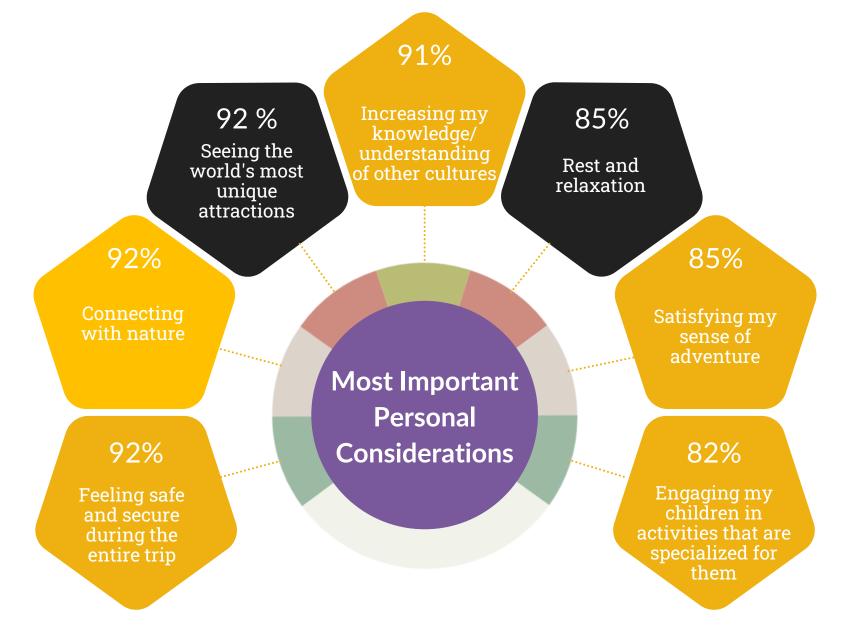
2 Trips

12%

3+ Trips

21%



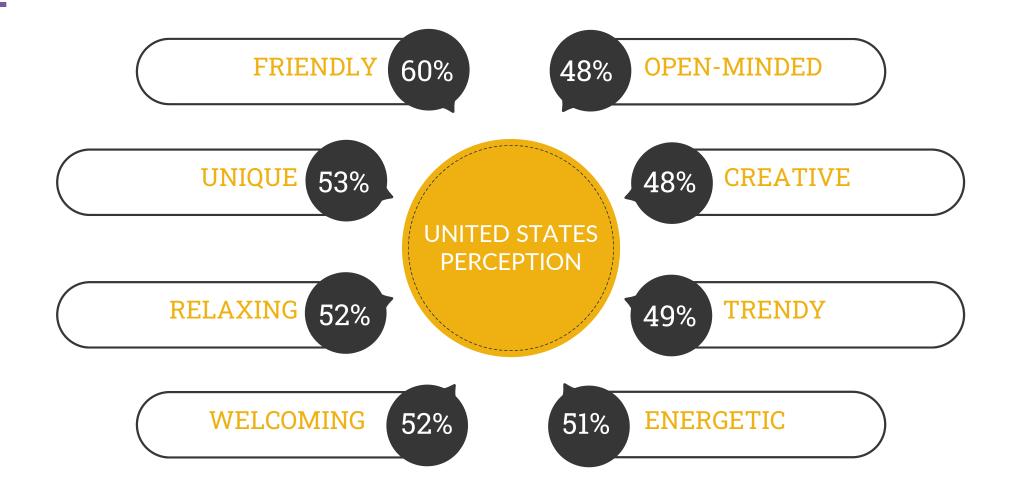


#### INDIA

#### Most Important Most Discouraging When Choosing a Destination From Visiting a Destination 63% Uncleanliness in the destination **91%** Climate or weather at the destination **89%** Natural features/landscapes **55%** Personal safety concerns **52%** Inconvenience of travel to the destination **89%** Accommodation options **51** % Lack of environmental responsibilities **89%** Landmarks and sightseeing options **88%** Ease of travel to the destination **48%** Lack of information for planning trip & at destination **46%** High prices **88%** Leisure attractions **44%** Visa requirements/entry procedures **88%** Appeal of local culture **43%** Political climate not aligning with personal views **87%** Beaches/coastal activities

#### **INDIA**

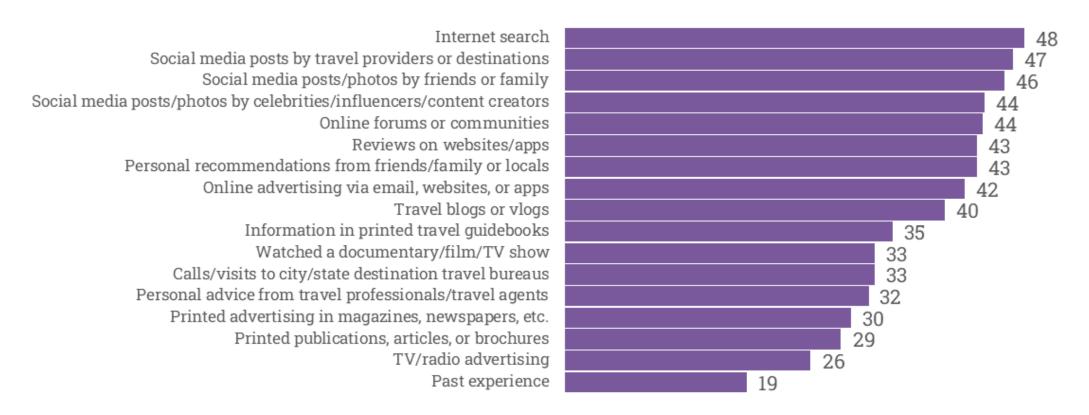








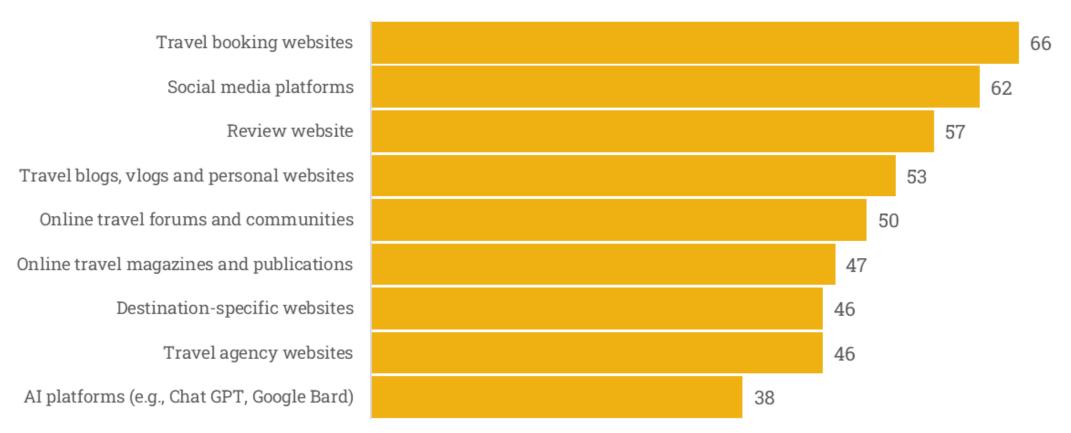
#### Sources of Information for Destination Selection (%)







#### Websites Used for Destination Selection (%)







## Social Media Participation

| YouTube       | 96%  |
|---------------|------|
| Instagram     | 94%  |
| Facebook/META | 89%  |
| Twitter/X     | 73%  |
| Snapchat      | 68%  |
| LinkedIn      | 65%  |
| Pinterest     | 58%  |
| Reddit        | 31%  |
| Tumblr        | 12 % |

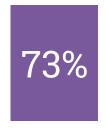
#### **INDIA**

#### Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"

73%

With higher temperatures each year, travelers will try to seek out cooler places



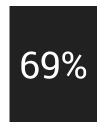
Luxury travel experiences are an important part of leisure trips



Travelers are more proactive in reducing the impact of their travel on the environment



Climate change will have a significant impact on leisure travel in the next five years



Global wars/strife will impact the destinations visited in 2025





POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION

CURRENCY RATE SOUTH KOREAN WON 2024 INFLATION RATE 2025 PROJECTION TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
GOODS & SERVICES
EXPORTS

TRAVEL &
TOURISM
as a share of
2023 TOTAL U.S.
SERVICES
EXPORTS

52M

2.2%

1364.15

2.0%

9.1%

33.5%

37%

Likelihood to Visit Travel South in the next Five Years

## Most Important Content For Destination Decisions:



- 40% Hotels and lodging
- 34% Safety
- 31% Opportunities for relaxation
- 30% Restaurants and food
- 28% Family fun
- 28% Sightseeing tours
- 27% Important or iconic attractions
- 24% Historical attractions
- 23% Shopping
- 23% Transportation and how to get around
- 22% Ways to experience nature
- 18% Ways to experience the American lifestyle
- 18% Theme parks
- 18% National Parks
- 18% Availability of direct flight service
- 16% Museums and culture
- 16% Things to do outside the large cities
- 13% Beaches
- 12% Sample trip itineraries
- 9% Entertainment, events, shows
- 9% Commitment to being an eco-friendly/sustainable place
- 7% Ideas for adventurous travel
- 7% Touristy attractions to avoid
- 6% Level of crowds
- 6% Recommendations from residents
- 6% Off-the-beaten path attractions
- 5% Professional sporting events
- 4% Outdoor activities (biking, boating, hiking, etc.)
- 4% Snow/winter activities (skiing, sledding, etc.)

Recall of "Buzz": Travel South Destinations

33%

Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.





Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH



3.1

Average Number of Leisure International Trips 2 Trips

1 Trip

27%

24%

3-4 Trips

28%

5+ Trips

21%

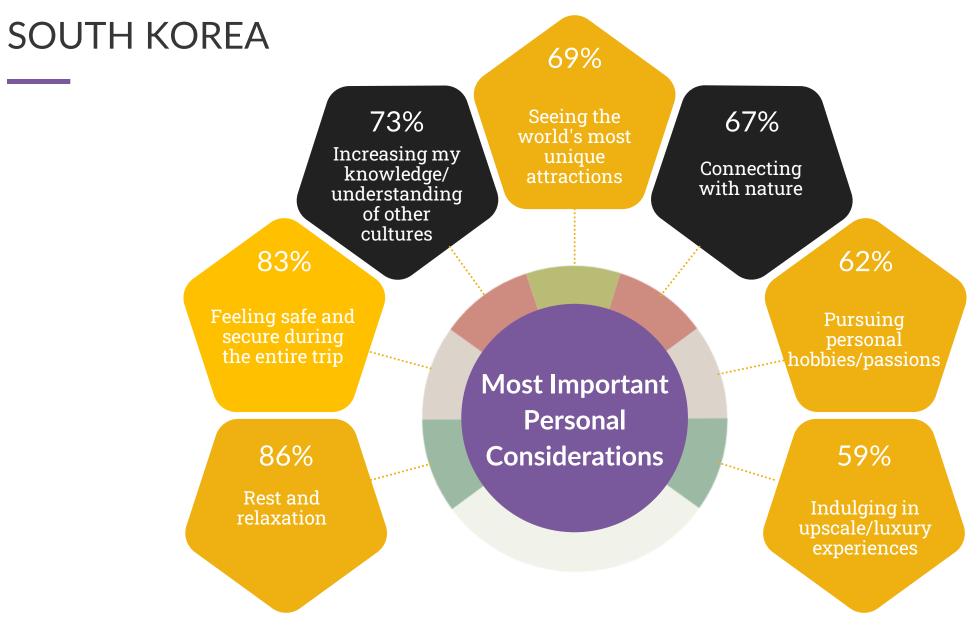


1.5

Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

1+ Trips

23%





TRAVEL

SOUTH

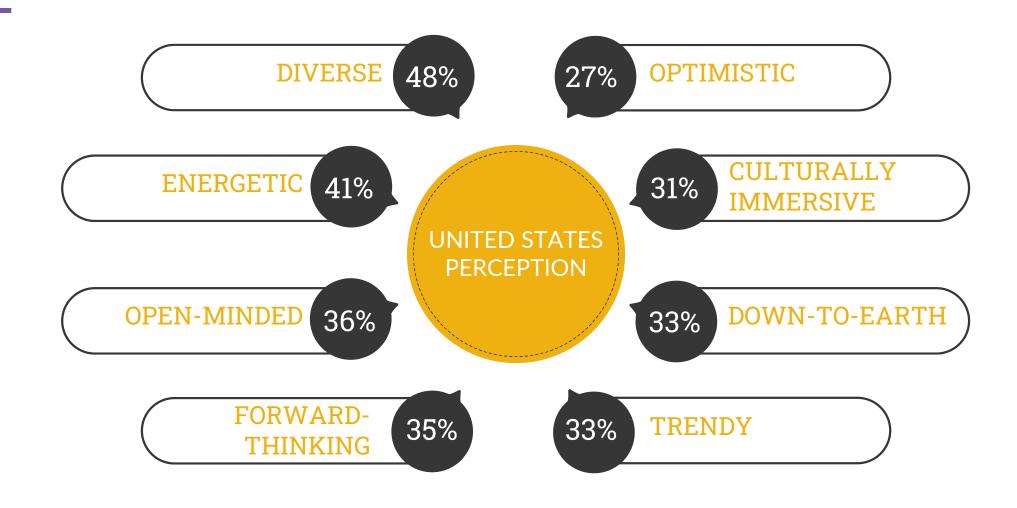
USA

| Most Important When Choosing a Destination               |
|--|
| 83% Climate or weather at the destination                |
| 82% Leisure attractions                                  |
| 81% Appeal of local culture                              |
| 79% Natural features/landscapes                          |
| <b>79%</b> Ease of travel to the destination             |
| <b>78%</b> Landmarks and sightseeing options             |
| 75% Accommodation options                                |
| <b>72%</b> Reputation/popularity as a travel destination |

# Most Discouraging From Visiting a Destination

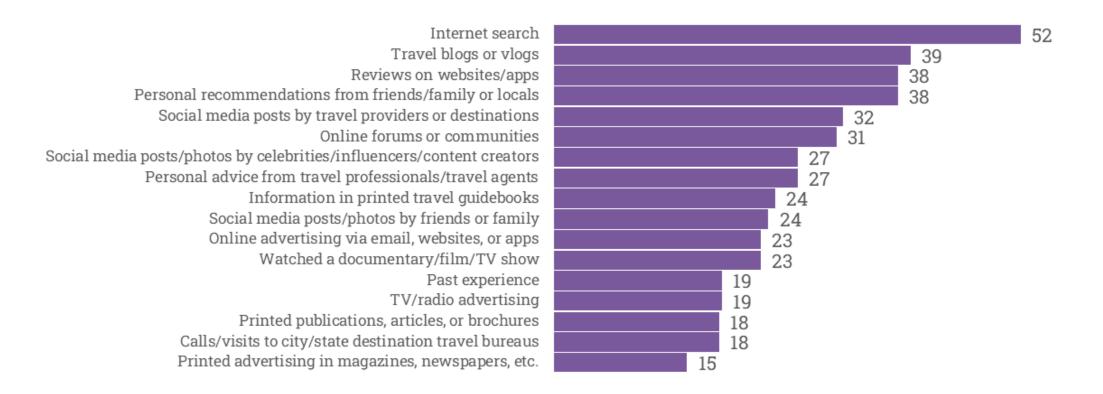
- 50% Personal safety concerns
  48% Uncleanliness in the destination
  40% High prices
  33% Political climate not aligning with personal views
  31% Crowdedness
- **30%** Lack of information for planning trip & at destination
- **30%** Inconvenience of travel to the destination
- **28%** Lack of environmental responsibilities







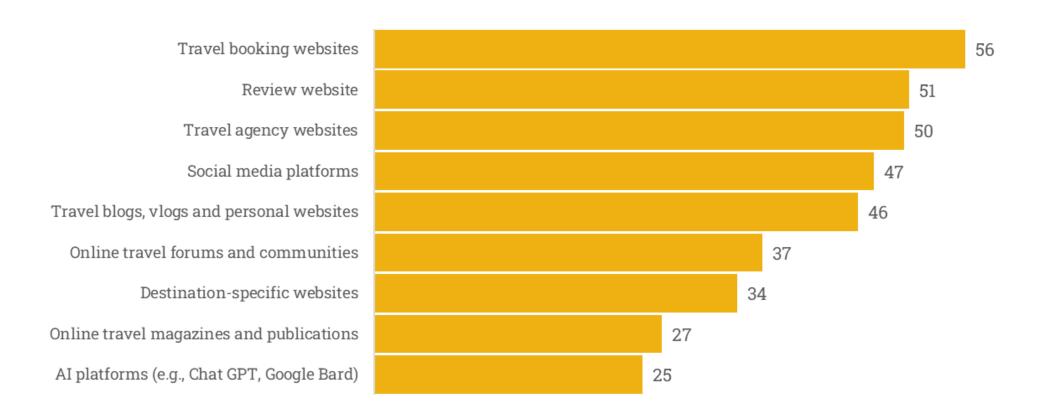
#### Sources of Information for Destination Selection (%)



Note: South Korean visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



#### Websites Used for Destination Selection (%)





### Social Media Participation

| YouTube       | 82%  |
|---------------|------|
| Instagram     | 77%  |
| Facebook/META | 56%  |
| Tik Tok       | 46%  |
| Twitter/X     | 43%  |
| Pinterest     | 21%  |
| Snapchat      | 19 % |
| Tumblr        | 13 % |
| LinkedIn      | 12 % |
| Reddit        | 11 % |

Note: South Korean visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"

52%

Global wars/strife will impact the destinations visited in 2025



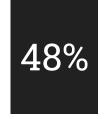
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Climate change will have a significant impact on leisure travel in the next five years



# Resources





