



**INTERNATIONAL MARKETS** 

April 2025

### **International Travel**



- 1. The U.S. travel landscape is facing near-term challenges driven by uncertainty, geopolitical tensions, trade policy shocks and immigration
  - Trade shocks and immigration enforcement are weakening U.S. national competitiveness in the short term
  - **Q** Rising negative sentiment among leisure and business travelers is posing a risk to travel demand
- 2. Steep Decline in Inbound International Travel forecasted for 2025

U.S.

- **9.4%** drop in international arrivals
- □ \$9.0B loss in visitor spending, with Canada accounting for ~\$3.4B

**Travel South** 

- □ 11% drop in international arrivals
- **421M** loss in visitor spending, with Canada accounting for ~\$250M



Deeper Dive reports, compiled by **Esra Calvert**, utilize data from Travel South's primary data affiliates, with the TSUSA Global Partner Program, Brand USA, Tourism Economics, Future Partners and secondary data to provide a multifaceted view of the markets.



Visitor Economy	Overview of Historic & Forecast Visitation and Spending by Tourism Economics
Exports (Goods)	Exports Market snapshot by the Office of Trade and Economic Analysis
International Students	International Student Survey Results from Open Doors
Visitor Perception	Perception of International Visitors who are likely to travel to the U.S. or a Travel South destination by Brand USA and Future Partners
Resources	Links to Market Profiles, along with other Travel South resources

### Louisiana's International Visitor Economy

Highlighting the State's Global Interconnectivity



#### Outlook

By 2025, forecasted to reach **\$848 million and 554,000** visitors

#### **US Inbound Travel Rebound**

- International inbound spending is expected to decline by 6% from 2024, a 6% decrease compared to 2019.
- Japan, India and Brazil are projected to grow in 2025, with Australia remaining flat.
- Fueled by visitors from Canada, United Kingdom/Ireland, Australia, DACH Region, France, Brazil, India, The Nordics, China and South Korea, accounting for 69% of the state's international tourism expenditures

#### **Exports by Market**

- **3,000** companies exported **\$87 billion** worth of goods
- Exports to China, Mexico, the United Kingdom, Germany and Canada are among the top origin markets of visitation
- China and India account for one out of four of the international student population
- 80% of visits are non-business related

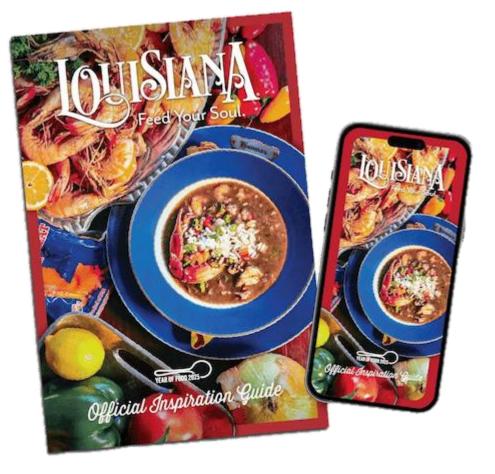


## Louisiana's International Visitor Economy

*Highlighting the State's Global Interconnectivity, cont.* 

- Louisiana's investment in regional marketing amplifies the state's brand internationally and targets high-value travelers, enhancing regional economies and diversifying the visitor economy.
- Collaborative marketing efforts under Travel South USA (TSUSA) further strengthen Louisiana's strategic advantage.
- In addition to Louis Armstrong New Orleans International Airport, major gateway airports like Atlanta, Charlotte, Chicago O'Hare, and Dallas allow easy access to the state.
- Proximity to neighboring states— Arkansas and Mississippi —attracts international travelers interested in the Travel South's natural beauty, cultural heritage, and connectivity, thus enriching Louisiana's tourism landscape.





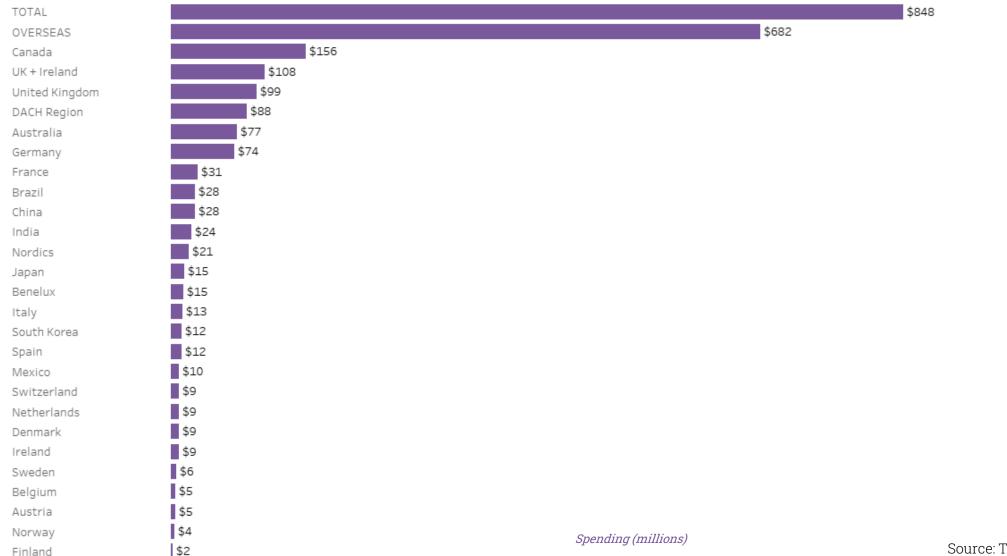


# Visitor Economy

April 15, 2025

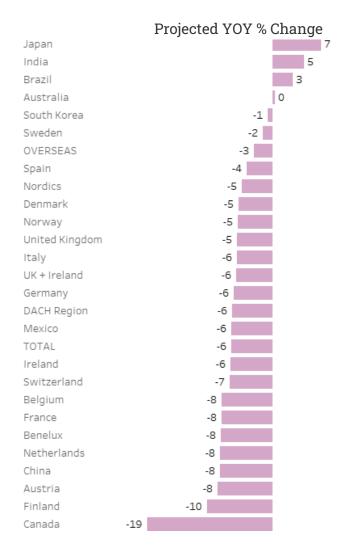


## 2025 Outlook: Visitor Spending by Key Markets

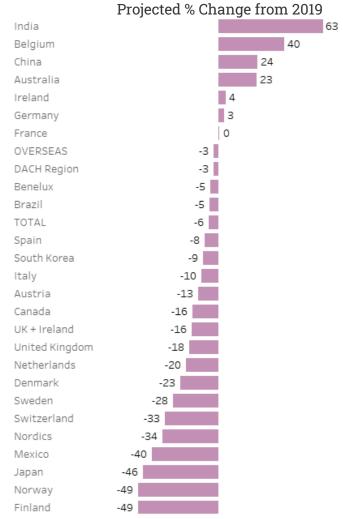




#### 2025 Key-Market Spending Outlook: Year-over-Year Shifts



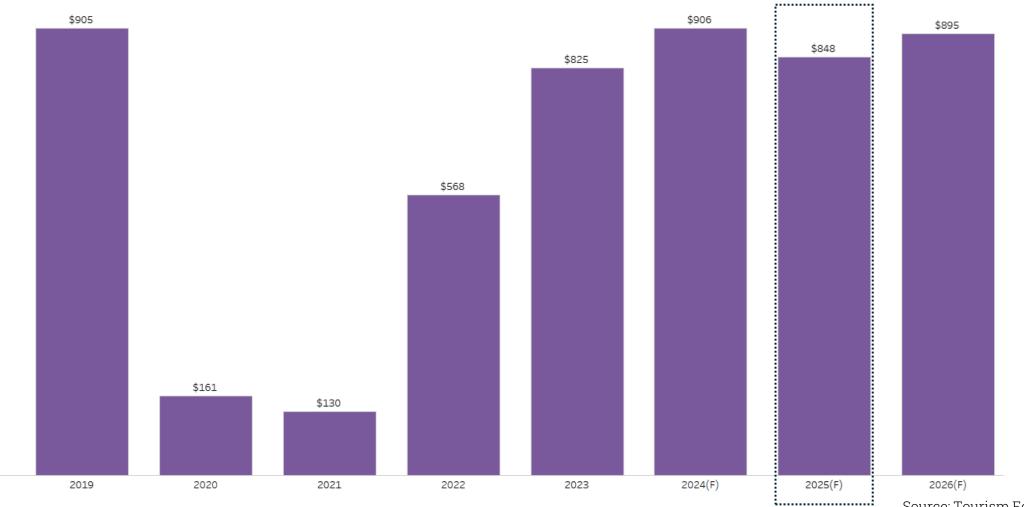
#### 2019 Baseline Comparison



Fourism Economics | 04.15.2025



#### 2025 Spending Outlook: Down 6% from 2024, still below 2019

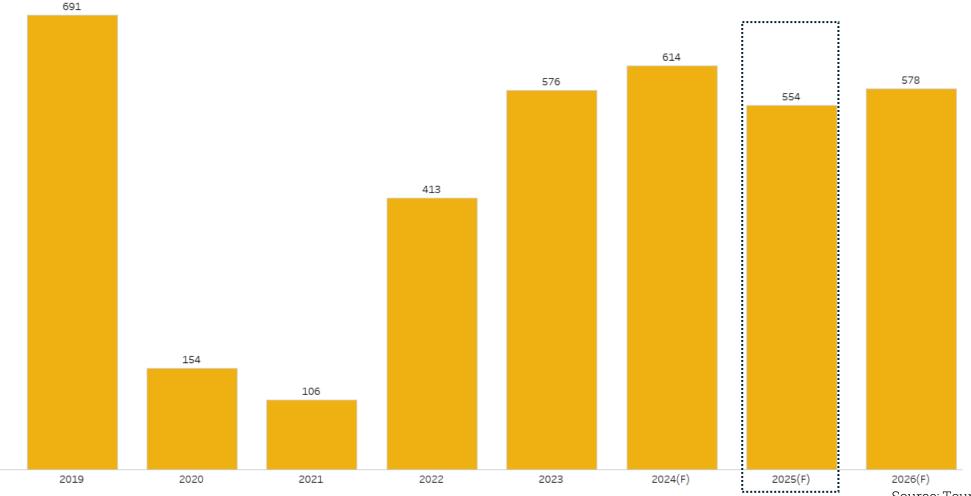


Spending in Millions (\$)

Source: Tourism Economics | 04.15.2025



#### 2025 Visitor Volume Outlook: Down 10% from 2024, still below 2019



Source: Tourism Economics | 04.15.2025

Visits (000s)



#### \$848M Projected Spend and 554,000 Visits in 2025, down 6% and 10% from 2024

- Tourism Economics estimates **Overseas spending to** decline by **3%** year-over-year (yoy) in **2025 Canada, a 19% decline**
- India, Japan and Brazil are projected to grow in 2025, with Australia remaining flat
- Canada, U.K./Ireland, DACH Region, Australia and France are forecasted to be amongst the top five markets

Market	Spending (\$M)	YOY Spend % Change	Visits (000s)	YOY Visits % Change	% Change from 2019 Spend	% Change from 2019 Visit
TOTAL	848	-6	554	-10	-6	-20
OVERSEAS	682	-3	383	-5	-3	-20
Canada	156	-19	145	-21	-16	-23
UK + Ireland	108	-6	69	-7	-16	-23
United Kingdom	99	-5	63	-7	-18	-22
DACH Region	88	-6	54	-7	-3	-22
Australia	77	0	29	-1	23	-25
Germany	74	-6	46	-7	3	-20
France	31	-8	23	-9	0	-24
Brazil	28	3	13	-2	-5	-8
China	28	-8	12	-8	24	-32
India	24	5	14	1	63	66
Nordics	21	-5	12	-6	-34	-43
Japan	15	7	10	7	-46	-47
Benelux	15	-8	11	-9	-5	-26
Italy	13	-6	10	-7	-10	-31
South Korea	12	-1	6	-2	-9	-31
Spain	12	-4	9	-7	-8	-29
Mexico	10	-6	25	-8	-40	-3
Switzerland	9	-7	5	-7	-33	-38
Netherlands	9	-8	7	-9	-20	-32
Denmark	9	-5	3	-8	-23	-38
Ireland	9	-6	6	-6	4	-36 S 0

ource: Tourism Economics 4.15.2025



#### \$848M Projected Spend and 554,000 Visits in 2025 (cont.)

Market	Spending (\$M)	YOY Spend % Change	Visits (000s)	YOY Visits % Change	% Change from 2019 Spend	% Change from 2019 Visits
Poland	8	5	5	-2	72	57
Ukraine	7	9	1	7	102	-49
Argentina	7	8	4	3	-15	-32
Sweden	6	-2	4	-5	-28	-37
Singapore	5	4	3	4	-5	-14
Philippines	5	0	3	1	-23	-18
Belgium	5	-8	4	-7	40	-8
Turkiye	5	5	3	2	153	33
Austria	5	-8	3	-9	-13	-14
Taiwan	4	16	3	8	-35	14
Israel	4	11	3	6	10	13
Portugal	4	-2	2	-3	1	-5
Norway	4	-5	2	-4	-49	-51
Czech Republic	3	-6	2	-7	35	1
South Africa	3	0	2	-2	-3	-24
United Arab Emirates	3	2	1	4	-25	-33
Russia	3	8	1	7	-74	-76
Finland	2	-10	1	-6	-49	-50
Hungary	2	2	1	0	-8	-4
Greece	2	-3	1	-5	-27	-16
Egypt	2	-6	1	-6	-67	-44
Saudi Arabia	2	0	1	0	-19	-40
Morocco	1	-6	0	-4	18	1
Indonesia	1	-6	1	-3	19	-11
Vietnam	1	4	1	3	-26	73
Hong Kong	1	-2	1	0	-54	-36
Thailand	1	0	1	2	-47	-61
Croatia	1	-1	1	0	87	32
Bulgaria	1	8	0	3	-1	11
Malaysia	1	3	0	2	1	-9
						Source

Source: Tourism Economics | 04.15.2025



## Visitor Spending 2019-2025F

		2019	2020	2021	2022	2023	2024(F)	2025(F) 📻
Spending	TOTAL	\$905	\$161	\$130	\$568	\$825	\$906	\$848
(\$M)	OVERSEAS	\$703	\$117	\$107	\$444	\$616	\$702	\$682
	Canada	\$185	\$39	\$16	\$115	\$201	\$194	\$156
	UK + Ireland	\$129	\$16	\$6	\$96	\$108	\$114	\$108
	DACH Region	\$91	\$11	\$9	\$68	\$90	\$94	\$88
	Australia	\$63	\$9	\$1	\$40	\$62	\$77	\$77
	France	\$31	\$4	\$3	\$23	\$32	\$34	\$31
	Brazil	\$30	\$5	\$3	\$16	\$25	\$27	\$28
	China	\$23	\$6	\$3	\$4	\$15	\$30	\$28
	India	\$15	\$3	\$5	\$13	\$17	\$23	\$24
	Nordics	\$32	\$5	\$2	\$22	\$22	\$22	\$21
	Japan	\$28	\$5	\$1	\$6	\$13	\$14	\$15
	Benelux	\$15	\$2	\$1	\$10	\$14	\$16	\$15
	Italy	\$15	\$2	\$2	\$7	\$13	\$14	\$13
	South Korea	\$13	\$3	\$3	\$6	\$10	\$12	\$12
	Spain	\$13	\$2	\$2	\$8	\$12	\$13	\$12
	Mexico	\$16	\$5	\$7	\$9	\$9	\$10	\$10



## Visits 2019-2025F

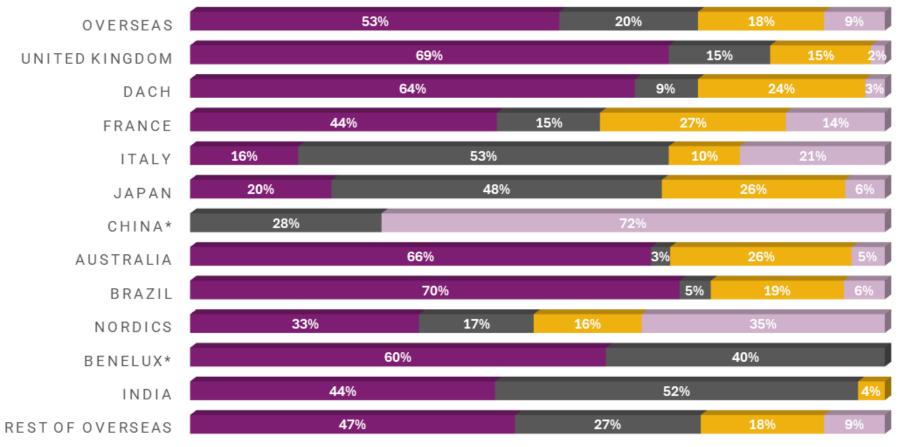
		2019	2020	2021	2022	2023	2024(F)	2025(F) 📻
Visits	TOTAL	691	154	106	413	576	614	554
(000s)	OVERSEAS	477	95	74	284	366	402	383
	Canada	188	50	18	108	186	184	145
	UK + Ireland	90	15	6	63	69	74	69
	DACH Region	69	10	9	45	56	58	54
	Australia	38	7	1	17	27	29	29
	Mexico	26	9	14	21	24	28	25
	France	30	5	3	18	24	25	23
	India	8	3	3	7	10	14	14
	Brazil	14	3	1	7	11	13	13
	Nordics	20	4	2	12	12	12	12
	China	17	2	1	3	9	12	12
	Benelux	15	4	2	9	11	12	11
	Italy	14	2	2	6	9	11	10
	Japan	18	4	1	3	8	9	10
	Spain	13	2	2	7	9	10	9
	South Korea	9	1	1	3	5	6	6



LOUISIANA: Purpose of Trip

of Trip Leisur

■ Leisure ■ Business ■ VFR ■ Other





# Exports (Goods)





## EXPORTS IN GOODS 2024

## \$87 Billion

#### TOP COUNTRIES CHINA MEXICO NETHERLANDS UK CANADA COLOMBIA

#### Louisiana Exports to World Over the Last 5 Years 2020 <u>2024</u> <u>2021</u> 2022 <u>2023</u> \$59B \$87B \$77B \$122B \$99B

#### Goods Exports by Country

#### (in millions)

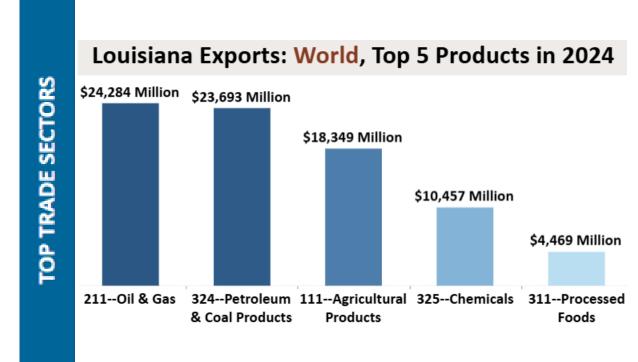
Partner	2024 🗐
World	\$86,951
China	\$10,177
Mexico	\$7,250
Netherlands	\$5,579
United Kingdom	\$4,671
Canada	\$4,164
Colombia	\$4,019
Germany	\$3,809
Japan	\$3,245
Brazil	\$2,803
Belgium	\$2,538
France	\$2,309
India	\$2,287
Dominican Republic	\$2,212
South Korea	\$1,909
Italy	\$1,816

## 2,699 Louisiana companies exported goods in

2021

## 86%

of them were small- and medium-sized \* SMEs are businesses that employ fewer than 500 employees.





## International Students



INTERNATIONALSTUDENT-VISITINDEXEDSTUDENTSRATIOSTUDENT-VISIT2022/23RATIOU.S. = 100

6,891 1.0% 100



#### **INTERNATIONAL STUDENTS, 2023/24**



6,891 International Students



32 Rank in the United States\*

**%** 



**4.0** % Change from Previous Year

## \$264,779,660 Estimated International

Student Expenditure\*\*

#### LEADING PLACES OF ORIGIN

Place of Origin	% Total
China	13.1
Nepal	10.3
Nigeria	9.2
India	8.4
Bangladesh	5.3

#### **LEADING INSTITUTIONS**

Institution	Total
Louisiana State University and A&M College	1,873
Tulane University	1,426
University of Louisiana - Lafayette	657
Louisiana Tech University	555
McNeese State University	423



# Visitor Perception

## MARKET PROFILES







POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION

40M

2.4%

CURRENCY RATE CANADIAN DOLLAR 2024

1.37

INFLATION RATE 2025 PROJECTION

1.9%

TRAVEL & TOURISM *as a share of* 2023 TOTAL U.S. GOODS & SERVICES EXPORTS

5.5%

TRAVEL & TOURISM as a share of 2023 TOTAL U.S. SERVICES EXPORTS

28.0%



# 44%

#### Likelihood to Visit Travel South in the next Five Years

#### Most Important Content For Destination Decisions:



40% Safety 36% Hotels and lodging 36% Restaurants and food 28% Availability of direct flight service 28% Beaches 25% Historical attractions 23% Shopping 22% Entertainment, events, shows 22% Opportunities for relaxation 20% Transportation and how to get around 20% Family fun 19% Museums and culture 18% Sightseeing tours 18% Important or iconic attractions 17% National Parks 16% Ways to experience nature 15% Theme parks 14% Level of crowds 13% Outdoor activities (biking, boating, hiking, etc.) 11% Professional sporting events 11% Things to do outside the large cities 9% Touristy attractions to avoid 8% Off-the-beaten path attractions 7% Ideas for adventurous travel 6% Recommendations from residents 6% Sample trip itineraries 5% Ways to experience the American lifestyle 4% Commitment to being an eco-friendly/sustainable place 2% Snow/winter activities (skiing, sledding, etc.)



## Recall of "Buzz": Travel South Destinations

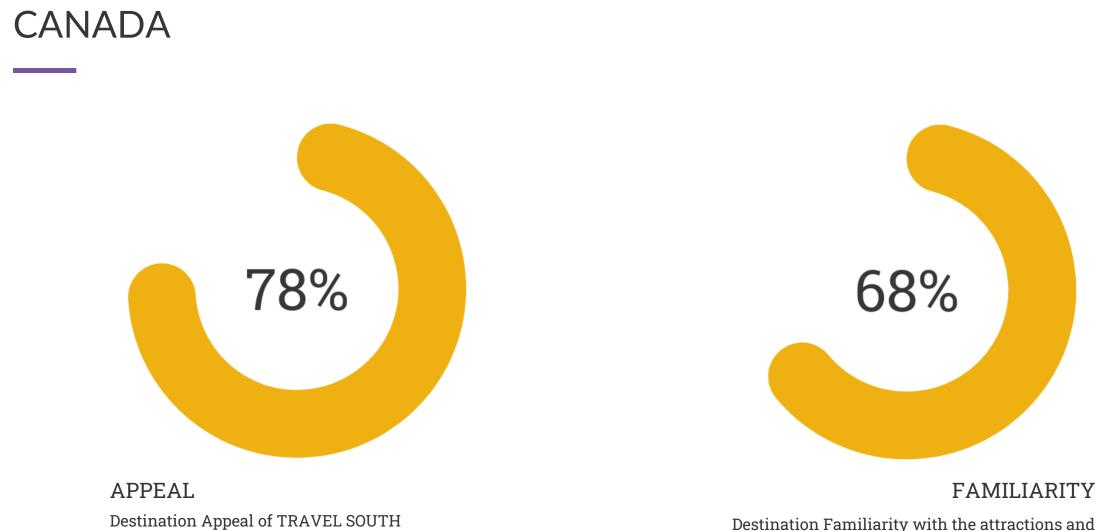
20%

#### Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.



Note: Canadian visitors who are Likely to Travel Internationally

Source: Future Partners (2025)



Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH

as a place to visit on a vacation



#### 1 Trip

30%

#### 2 Trips

25%

#### 3-4 Trips

26%

#### Average Number of Leisure **International Trips**

Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### 5+ Trips

19%

Source: Brand USA (Aug. 2024)



#### 1+ Trips

26%

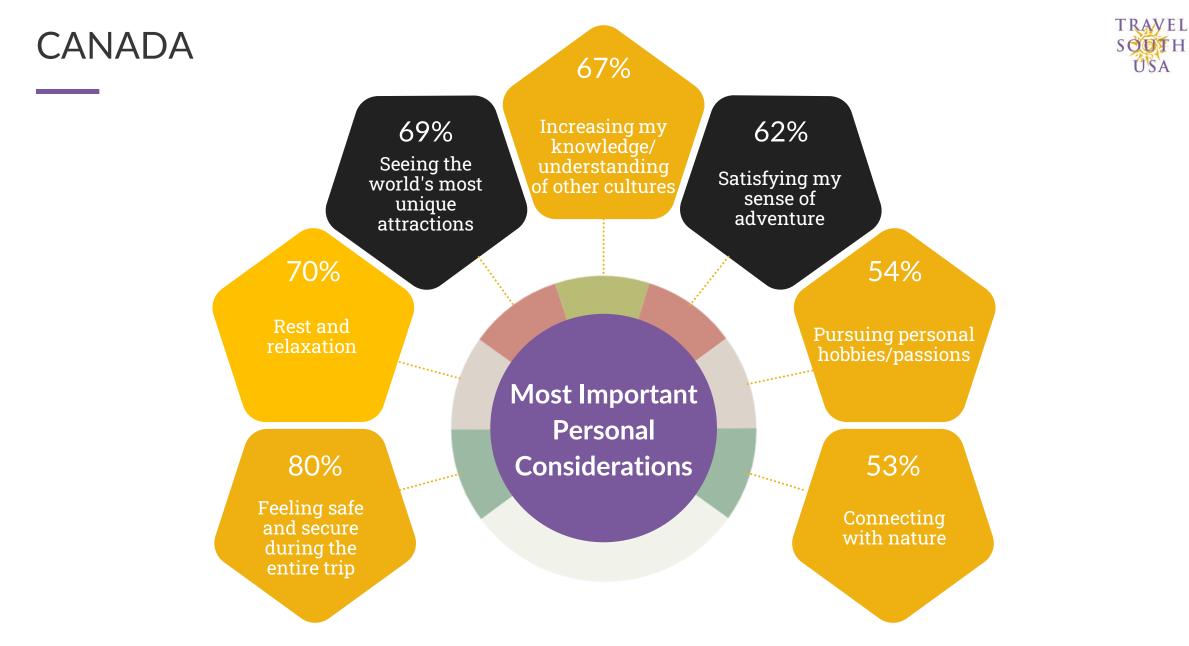


## Average Number of Bleisure Trips

% of Business Trips with a Leisure Extension

1 Trip 17% 2 Trips 5% 3+ Trips 5%

Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

Source: Brand USA (Aug. 2024)

#### Most Important When Choosing a Destination

- **83%** Accommodation options
- 81 % Climate or weather at the destination
- **73%** Appeal of local culture
- **71 %** Landmarks and sightseeing options
- **71 %** Ease of travel to the destination
- **68%** Natural features/landscapes
- 67% Beaches/coastal activities
- **64%** Leisure attractions

#### Most Discouraging From Visiting a Destination

- **61%** Uncleanliness in the destination
- **56%** High prices
- **56%** Personal safety concerns
- **44%** Lack of information for planning trip & at destination
- **41%** Crowdedness
- **40%** Inconvenience of travel to the destination
- **35%** Political climate not aligning with personal views

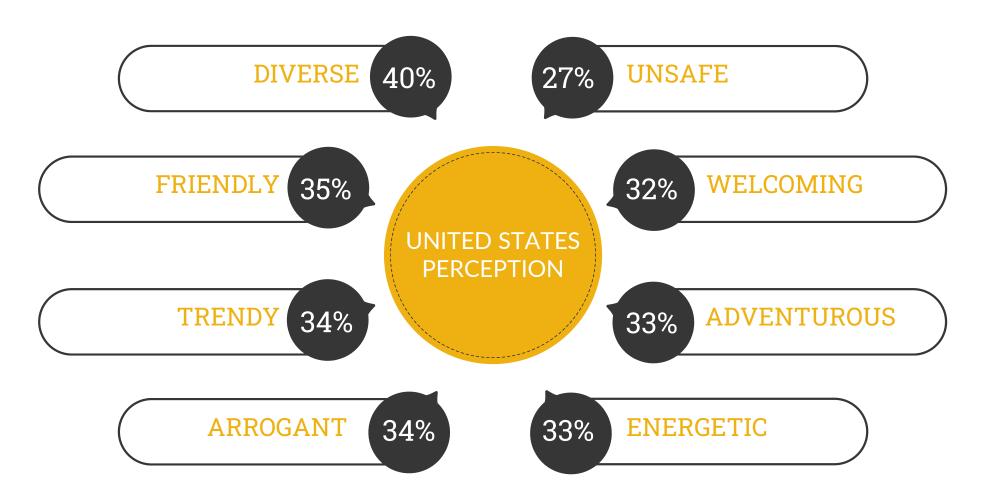
**27%** Visa requirements/entry procedures

Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

Source: Brand USA (Aug. 2024)

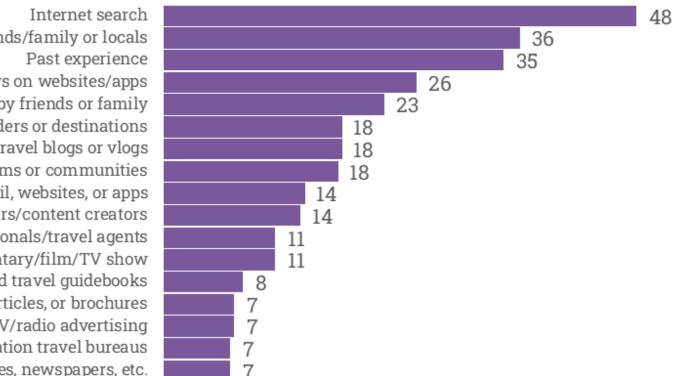








### Sources of Information for Destination Selection (%)



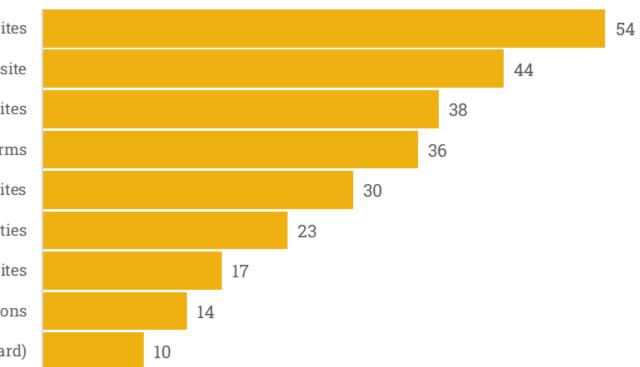
Personal recommendations from friends/family or locals Reviews on websites/apps Social media posts/photos by friends or family Social media posts by travel providers or destinations Travel blogs or vlogs Online forums or communities Online advertising via email, websites, or apps Social media posts/photos by celebrities/influencers/content creators Personal advice from travel professionals/travel agents Watched a documentary/film/TV show Information in printed travel guidebooks Printed publications, articles, or brochures TV/radio advertising Calls/visits to city/state destination travel bureaus Printed advertising in magazines, newspapers, etc.

Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



### Websites Used for Destination Selection (%)

Travel booking websites Review website Destination-specific websites Social media platforms Travel agency websites Online travel forums and communities Travel blogs, vlogs and personal websites Online travel magazines and publications AI platforms (e.g., Chat GPT, Google Bard)



Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

Source: Brand USA (Aug. 2024)



## **Social Media Participation**

YouTube	70%
Instagram	69%
Facebook/META	68%
Tik Tok	43%
LinkedIn	36%
Twitter/X	34%
Pinterest	30%
Snapchat	30%
Reddit	18 %
Tumblr	3 %

Note: Canadian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

Source: Brand USA (Aug. 2024)



# Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"



If a U.S. destination has a problem with over-tourism, travelers are less likely to visit



Global wars/strife will impact the destinations visited in 2025



Travelers are likely to take a slow-cation in the next year (i.e., a longer trip spent in a single destination)



Climate change will have a significant impact on leisure travel in the next five years



Luxury travel experiences are an important part of leisure trips





POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION CURRENCY RATE BRITISH POUND 2024 INFLATION RATE 2025 PROJECTION TRAVEL & TOURISM *as a share of* 2023 TOTAL U.S. GOODS & SERVICES EXPORTS TRAVEL & TOURISM as a share of 2023 TOTAL U.S. SERVICES EXPORTS

15.4%

69M

1.5%

0.78

2.1%

8.4%

Sources: IMF, Federal Reserve, NTTO

# 49%

Likelihood to Visit Travel South in the next Five Years

# Most Important Content For Destination Decisions:



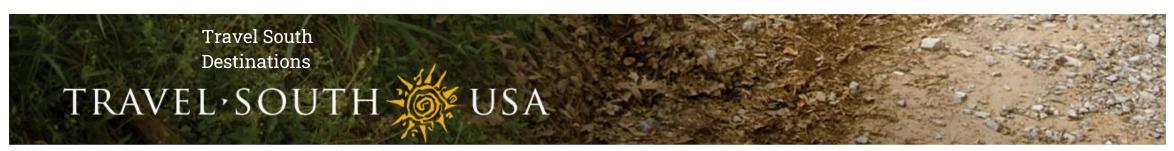
- 34% Hotels and lodging
- 32% Restaurants and food
- 28% Safety
- 27% Availability of direct flight service
- 25% Sightseeing tours
- 24% Important or iconic attractions
- 24% Historical attractions
- 22% National Parks
- 21% Entertainment, events, shows
- 21% Opportunities for relaxation
- 21% Transportation and how to get around
- 21% Shopping
- 20% Beaches
- 19% Museums and culture
- 18% Family fun
- 18% Ways to experience nature
- 16% Theme parks
- 13% Ways to experience the American lifestyle
- 12% Things to do outside the large cities
- 12% Ideas for adventurous travel
- 12% Level of crowds
- 10% Touristy attractions to avoid
- 9% Outdoor activities (biking, boating, hiking, etc.)
- 8% Recommendations from residents
- 8% Sample trip itineraries
- 8% Professional sporting events
- 8% Off-the-beaten path attractions
- 6% Commitment to being an eco-friendly/sustainable place
- 4% Snow/winter activities (skiing, sledding, etc.)

Note: United Kingdom visitors who are Likely to Travel Internationally

Recall of "Buzz": Travel South Destinations

27%

Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.



Note: United Kingdom visitors who are Likely to Travel Internationally

Source: Future Partners (2025)



#### APPEAL

Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



#### FAMILIARITY

Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH

Note: United Kingdom visitors who are Likely to Travel Internationally

Source: Future Partners (2025)



#### 1 Trip

25%



23%

#### 3-4 Trips

30%

#### 5+ Trips

23%



Source: Brand USA (Aug. 2024)

# 4.0

#### Average Number of International Trips



#### 1+ Trip

30%

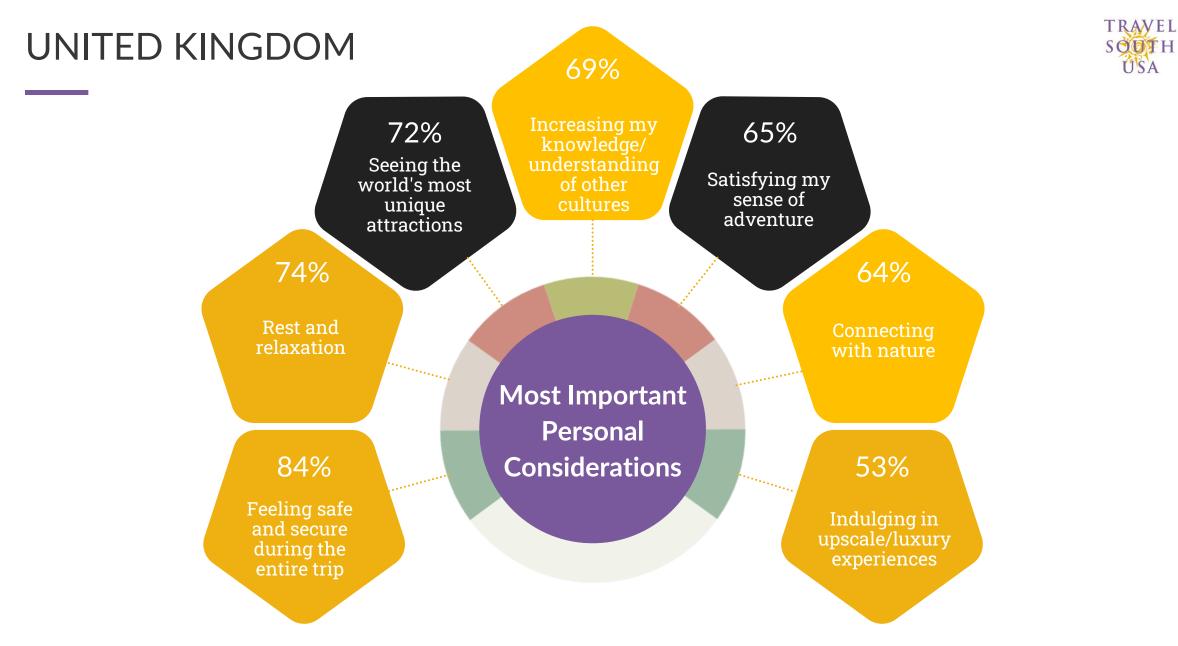


#### Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

#### Note: United Kingdom visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

# 1 Trip 15% 2 Trips 10% 3+ Trips

5%



Note: United Kingdom visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### **Most Important** When Choosing a Destination

- **80%** Accommodation options
- **78%** Appeal of local culture
- **77%** Climate or weather at the destination
- **74%** Natural features/landscapes
- **73%** Landmarks and sightseeing options
- **70%** Ease of travel to the destination
- **63%** Leisure attractions

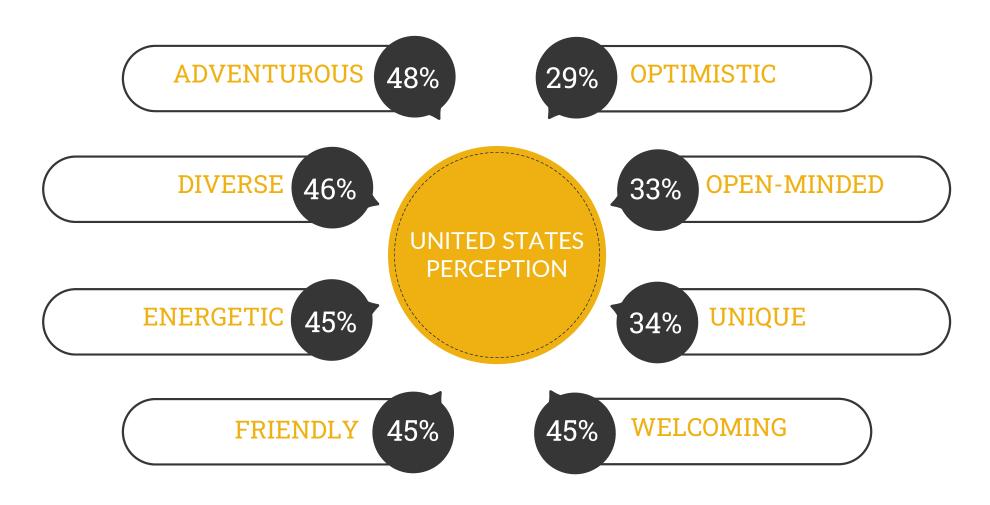
**57%** Ease of communication with locals at the destination

#### Note: United Kingdom visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### Most Discouraging From Visiting a Destination

- **59%** Uncleanliness in the destination
- **56%** Personal safety concerns
- **47%** High prices
- **39%** Lack of information for planning trip & at destination
- **36%** Crowdedness
- **30%** Political climate not aligning with personal views
- **30%** Inconvenience of travel to the destination
- **29%** Lack of environmental responsibilities





Note: United Kingdom visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

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#### Sources of Information for Destination Selection (%)

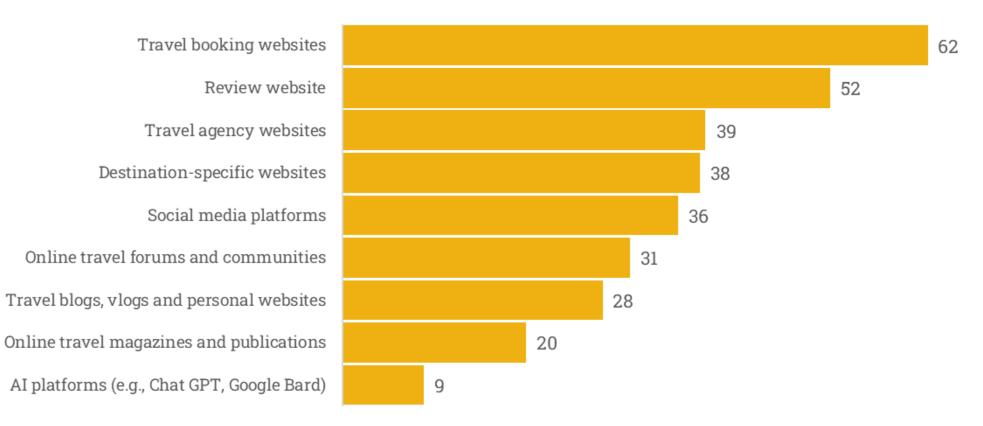




50



#### Websites Used for Destination Selection (%)



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# **Social Media Participation**

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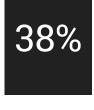
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POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION

27M

2.1%

CURRENCY RATE AUSTRALIAN DOLLAR 2024

1.52

INFLATION RATE 2025 PROJECTION

3.3%

TRAVEL & TOURISM *as a share of* 2023 TOTAL U.S. GOODS & SERVICES EXPORTS

11.3%

TRAVEL & TOURISM as a share of 2023 TOTAL U.S. SERVICES EXPORTS

TRAVEL SOUTH ÚSA

26.8%

# 45%

#### Likelihood to Visit Travel South in the next Five Years

#### Most Important Content For Destination Decisions:



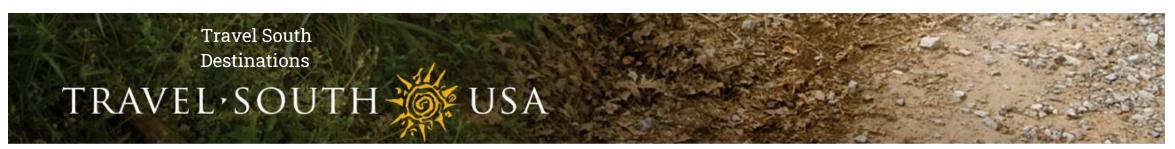
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- 17% Shopping
- 17% Beaches
- 16% Things to do outside the large cities
- 14% Theme parks
- 14% Family fun
- 13% Touristy attractions to avoid
- 12% Ways to experience the American lifestyle
- 12% Level of crowds
- 11% Sample trip itineraries
- 10% Off-the-beaten path attractions
- 9% Outdoor activities (biking, boating, hiking, etc.)
- 9% Recommendations from residents
- 9% Professional sporting events
- 7% Ideas for adventurous travel
- 5% Commitment to being an eco-friendly/sustainable place
- 4% Snow/winter activities (skiing, sledding, etc.)



Recall of "Buzz": Travel South Destinations

22%

Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.



Note: Australian visitors who are Likely to Travel Internationally

Source: Future Partners (2025)





#### APPEAL

Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation



Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH

73%

Note: Australian visitors who are Likely to Travel Internationally

Source: Future Partners (2025)



#### 1 Trip

38%

#### 2 Trips

34%

#### 3-4 Trips

20%

#### Average Number of Leisure **International Trips**

#### Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

# 5+ Trips 8%



#### **1+ Trips**

31%



# 1 Trip

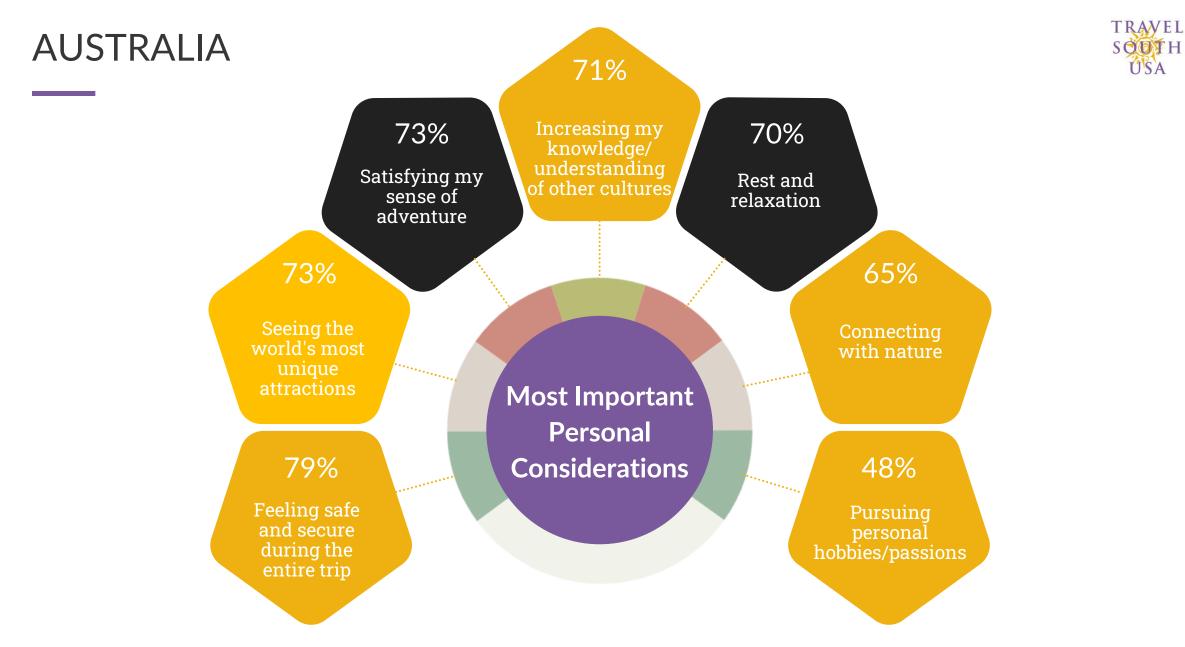
3%

# Average Number of Bleisure Trips

% of Business Trips with a Leisure Extension

Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

23%			
2 Trips			
5%			
3+ Trips			



Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### Most Important When Choosing a Destination

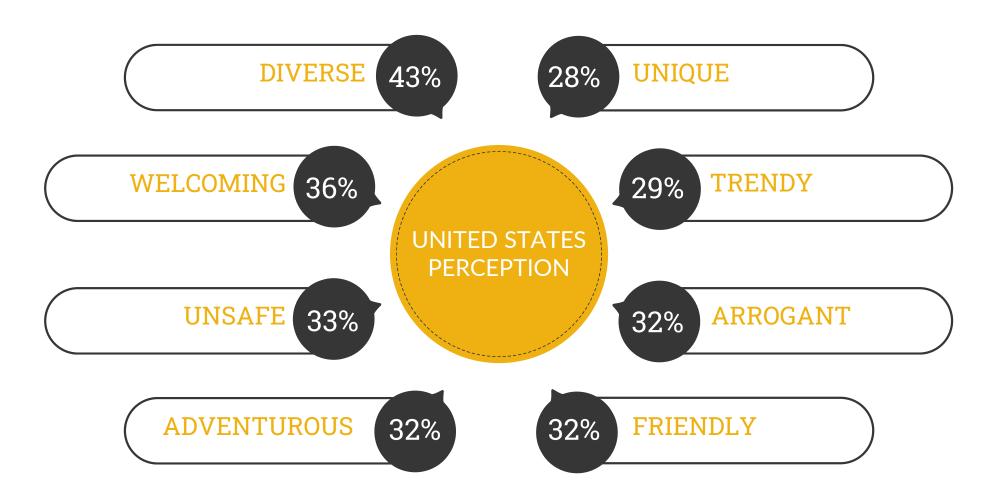
- **78%** Accommodation options
- **75%** Landmarks and sightseeing options
- **72%** Appeal of local culture
- **72%** Natural features/landscapes
- **69%** Climate or weather at the destination
- **63%** Leisure attractions
- **63%** Ease of travel to the destination
- **57%** Ease of communication with locals at the destination

#### Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### Most Discouraging From Visiting a Destination

- **56%** Personal safety concerns
- **49%** High prices
- 44% Uncleanliness in the destination
- **36%** Crowdedness
- **35%** Lack of information for planning trip & at destination
- **31 %** Political climate not aligning with personal views
- **28%** Inconvenience of travel to the destination
- **25%** Lack of environmental responsibilities





Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### Sources of Information for Destination Selection (%)

Internet search Personal recommendations from friends/family or locals Past experience Reviews on websites/apps Travel blogs or vlogs Social media posts/photos by friends or family Online forums or communities Social media posts/photos by celebrities/influencers/content creators Social media posts by travel providers or destinations Watched a documentary/film/TV show Online advertising via email, websites, or apps Information in printed travel guidebooks Personal advice from travel professionals/travel agents Printed publications, articles, or brochures Calls/visits to city/state destination travel bureaus Printed advertising in magazines, newspapers, etc. TV/radio advertising

Source: Brand USA (Aug. 2024)





34

34

33

24

23

22

20

19

19

19

18

17

13

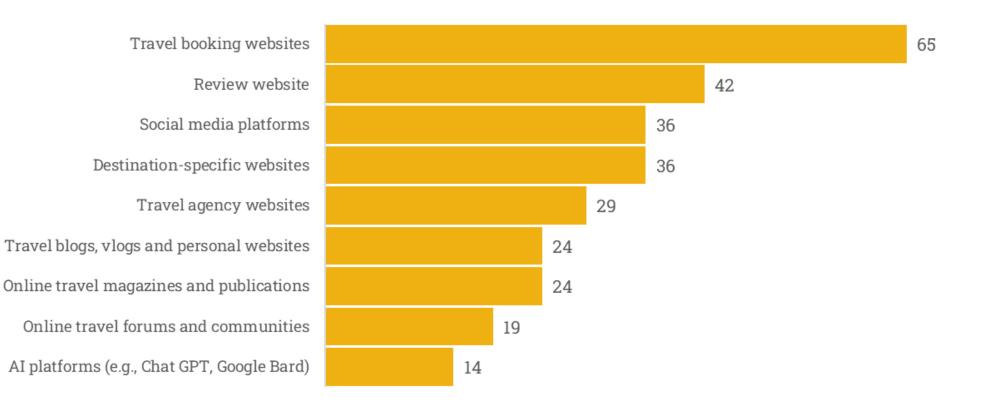
12

11

8



#### Websites Used for Destination Selection (%)



Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



# **Social Media Participation**

YouTube	72%
Facebook/META	70%
Instagram	57%
Tik Tok	39%
LinkedIn	35%
Snapchat	27%
Twitter/X	25%
Pinterest	23%
Reddit	19 %
Tumblr	7 %

Note: Australian visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



# Likelihood of how 2025 will evolve:

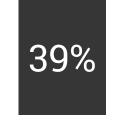
Percentages show the total of "Strongly Agree" + "Agree"



Global wars/strife will impact the destinations visited in 2025



If a U.S. destination has a problem with over-tourism, travelers are less likely to visit



Luxury travel experiences are an important part of leisure trips



Travelers are likely to take a slow-cation in the next year (i.e., a longer trip spent in a single destination)



With higher temperatures each year, travelers will try to seek out cooler places



# GERMANY



POPULATION 2024

REAL GDP GROWTH 2025 PROJECTION CURRENCY RATE EURO 2024 INFLATION RATE 2025 PROJECTION TRAVEL & TOURISM *as a share of* 2023 TOTAL U.S. GOODS & SERVICES EXPORTS

TRAVEL & TOURISM as a share of 2023 TOTAL U.S. SERVICES EXPORTS 17.9%

85M

0.8%

0.92

2.0%

6.3%

Sources: IMF, Federal Reserve, NTTO

# GERMANY

# 41%

#### Likelihood to Visit Travel South in the next Five Years

# Most Important Content For Destination Decisions:



- 38% Hotels and lodging
- 36% Safety
- 33% Beaches
- 30% National Parks
- 30% Historical attractions
- 29% Important or iconic attractions
- 29% Restaurants and food
- 22% Opportunities for relaxation
- 22% Availability of direct flight service
- 21% Ways to experience nature
- 18% Shopping
- 18% Family fun
- 17% Museums and culture
- 17% Sightseeing tours
- 15% Ways to experience the American lifestyle
- 12% Transportation and how to get around
- 12% Entertainment, events, shows
- 12% Outdoor activities (biking, boating, hiking, etc.)
- 11% Touristy attractions to avoid
- 11% Recommendations from residents
- 11% Off-the-beaten path attractions
- 10% Things to do outside the large cities
- 9% Theme parks
- 9% Ideas for adventurous travel
- 7% Level of crowds
- 6% Professional sporting events
- 6% Sample trip itineraries
- 6% Commitment to being an eco-friendly/sustainable place
- 4% Snow/winter activities (skiing, sledding, etc.)



# Recall of "Buzz": Travel South Destinations

24%

#### Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.



Note: German visitors who are Likely to Travel Internationally

Source: Future Partners (2025)



#### APPEAL

Destination Appeal of TRAVEL SOUTH as a place to visit on a vacation

# 65%

#### FAMILIARITY

Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH

### **GERMANY**



#### 1 Trip

19%



## 2 Trips

28%

#### 3-4 Trips

30%

# Average Number of Leisure

**International Trips** 

Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

#### 5+ Trips

23%

## GERMANY



#### 1+ Trips

**34**%



# 1 Trip

17%

#### 2 Trips

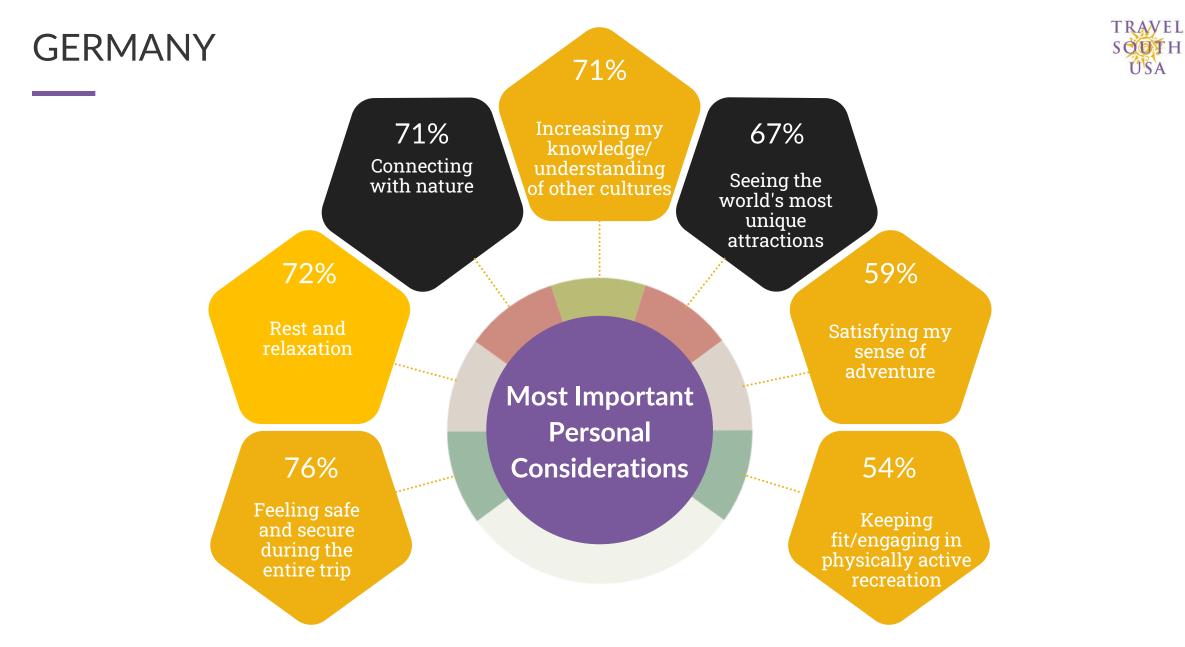
8%

#### Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

#### 3+ Trips

10%

Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

# GERMANY

#### Most Important When Choosing a Destination

- 75% Climate or weather at the destination
- **74%** Landmarks and sightseeing options
- **73%** Accommodation options
- **73%** Natural features/landscapes
- **72%** Beaches/coastal activities
- 68% Appeal of local culture
- **68%** Leisure attractions
- 65% Ease of travel to the destination

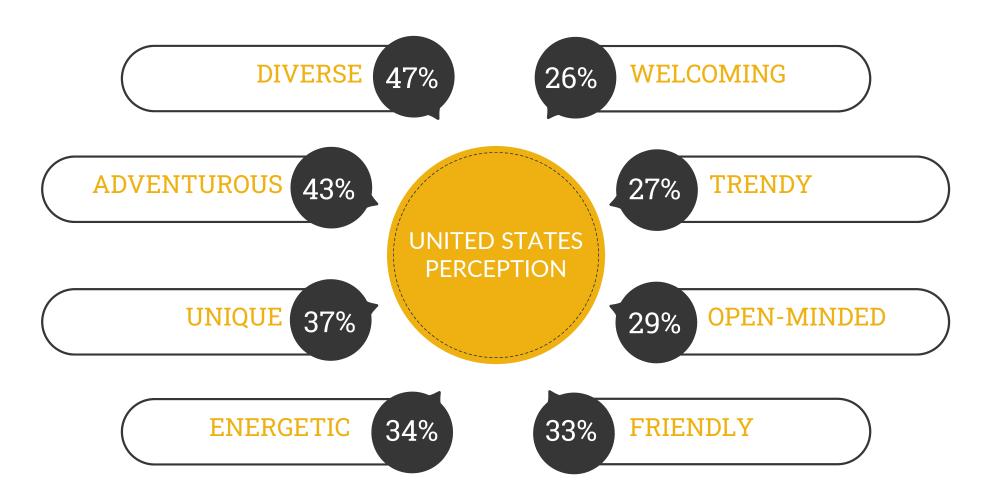
#### Most Discouraging From Visiting a Destination

- **48%** Personal safety concerns
- **46%** Uncleanliness in the destination
- 42% Crowdedness
- **38%** High prices
- **38%** Political climate not aligning with personal views
- **31 %** Lack of environmental responsibilities
- **30%** Lack of information for planning trip & at destination
- 25% Inconvenience of travel to the destination

Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

## GERMANY

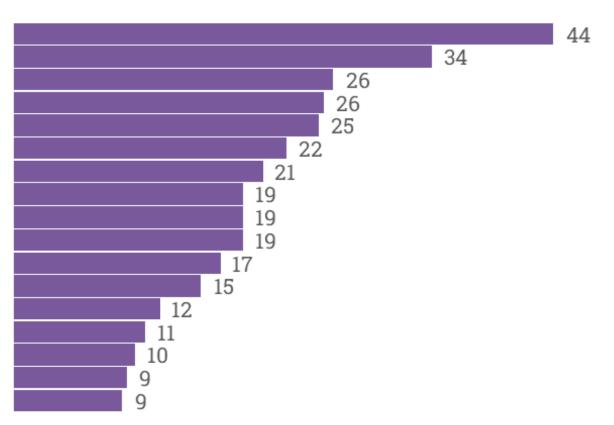








### Sources of Information for Destination Selection (%)



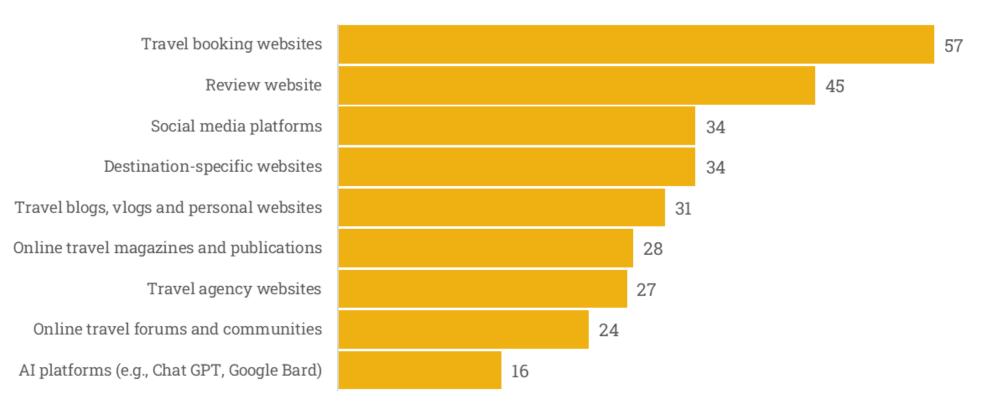
Internet search Personal recommendations from friends/family or locals Watched a documentary/film/TV show Reviews on websites/apps Past experience Information in printed travel guidebooks Travel blogs or vlogs Online forums or communities Social media posts by travel providers or destinations Online advertising via email, websites, or apps Social media posts/photos by friends or family Personal advice from travel professionals/travel agents Printed publications, articles, or brochures TV/radio advertising Printed advertising in magazines, newspapers, etc. Social media posts/photos by celebrities/influencers/content creators Calls/visits to city/state destination travel bureaus

Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

### GERMANY



### Websites Used for Destination Selection (%)



Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

### GERMANY



### **Social Media Participation**

YouTube	78%
Instagram	69%
Facebook/META	56%
Tik Tok	52%
Twitter/X	32%
Snapchat	31%
Pinterest	29%
LinkedIn	24%
Reddit	14%
Xing	14%
Tumblr	6 %

Note: German visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



### Likelihood of how 2025 will evolve:

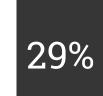
Percentages show the total of "Strongly Agree" + "Agree"



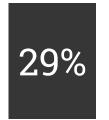
If a U.S. destination has a problem with over-tourism, travelers are less likely to visit



Global wars/strife will impact the destinations visited in 2025



Travelers are more proactive in reducing the impact of their travel on the environment



Climate change will have a significant impact on leisure travel in the next five years



Luxury travel experiences are an important part of leisure trips



POPULATION 2024

67M

REAL GDP GROWTH 2025 PROJECTION

1.1%

CURRENCY RATE EURO 2024

0.92

INFLATION RATE 2025 PROJECTION

1.6%

TRAVEL & TOURISM *as a share of* 2023 TOTAL U.S. GOODS & SERVICES EXPORTS

8.8%

TRAVEL & TOURISM as a share of 2023 TOTAL U.S. SERVICES EXPORTS

24.8%

# 58%

#### Likelihood to Visit Travel South in the next Five Years

### Most Important Content For Destination Decisions:



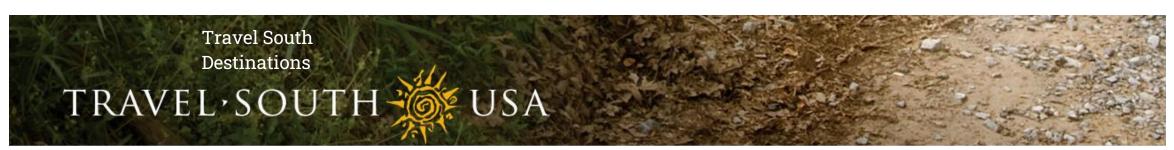
- 37% Sightseeing tours
- 31% Historical attractions
- 31% National Parks
- 26% Availability of direct flight service
- 26% Hotels and lodging
- 25% Ways to experience the American lifestyle
- 23% Restaurants and food
- 21% Museums and culture
- 21% Ways to experience nature
- 20% Shopping
- 20% Safety
- 19% Important or iconic attractions
- 18% Opportunities for relaxation
- 17% Beaches
- 17% Off-the-beaten path attractions
- 14% Entertainment, events, shows
- 14% Ideas for adventurous travel
- 13% Transportation and how to get around
- 13% Things to do outside the large cities
- 13% Family fun
- 13% Theme parks
- 12% Touristy attractions to avoid
- 11% Outdoor activities (biking, boating, hiking, etc.)
- 11% Recommendations from residents
- 10% Sample trip itineraries
- 9% Commitment to being an eco-friendly/sustainable place
- 7% Professional sporting events
- 6% Level of crowds
- 4% Snow/winter activities (skiing, sledding, etc.)



### Recall of "Buzz": Travel South Destinations

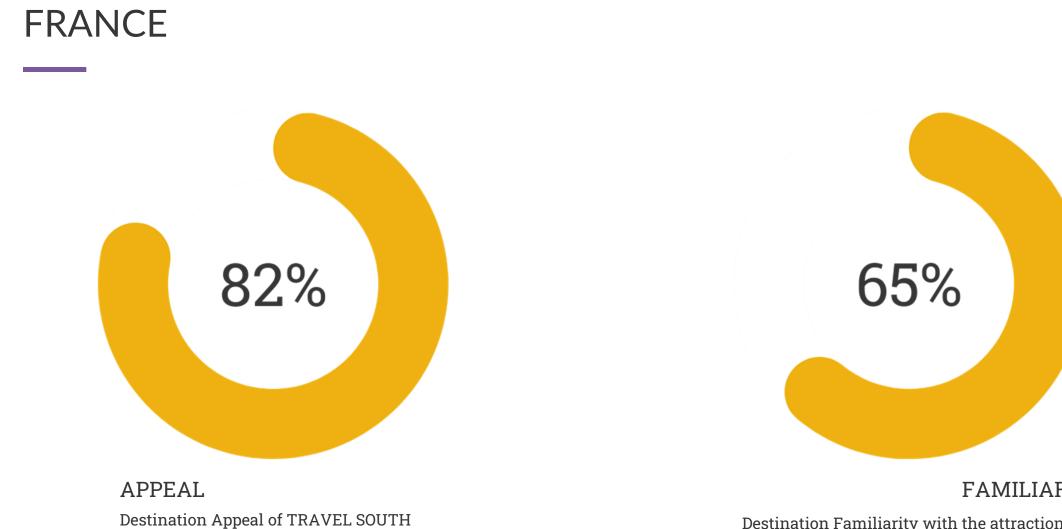
32%

### Overall, **one-third of international travelers** reported seeing a travel-related advertisement or other promotion about Southern destinations in the past year.



Note: French visitors who are Likely to Travel Internationally

Source: Future Partners (2025)



as a place to visit on a vacation

#### FAMILIARITY

Destination Familiarity with the attractions and things to see and do in TRAVEL SOUTH



### 1 Trip

28%

### 2 Trips

27%

### 3-4 Trips

27%

### Average Number of Leisure International Trips

5+ Trips

18%

Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

Source: Brand USA (Aug. 2024)

## 3.2



### 1+ Trips

36%



### 1 Trip

18%

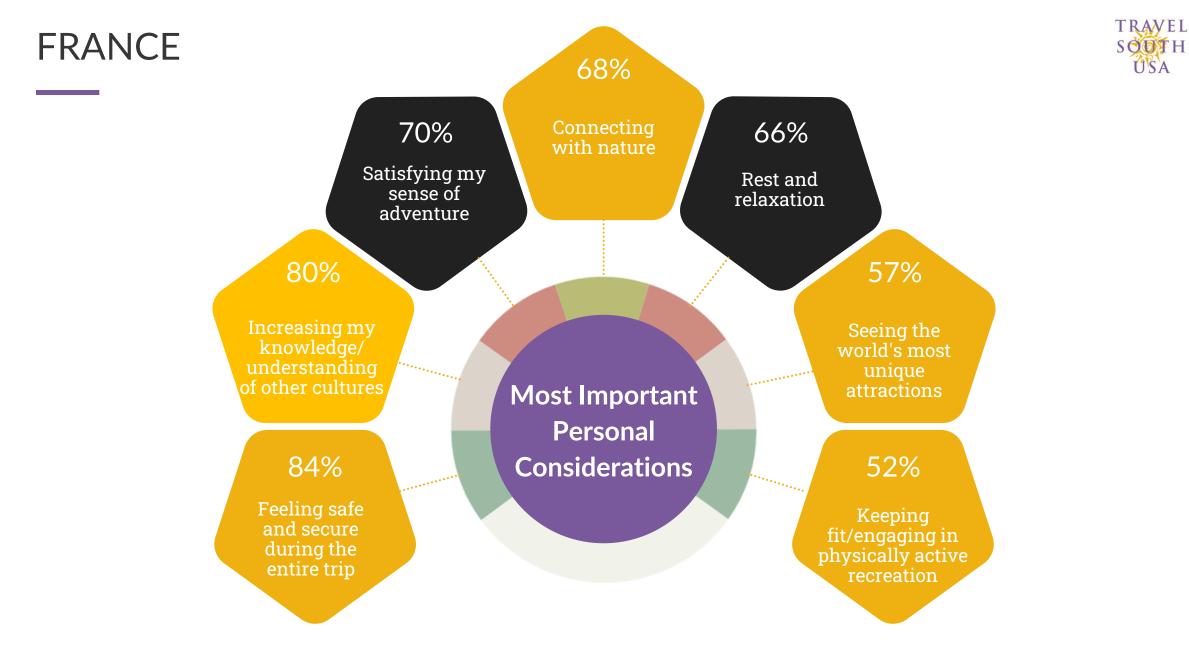
### 2 Trips

6%

### Average Number of Bleisure Trips % of Business Trips with a Leisure Extension

### 3+ Trips 11%

Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

### Most Important When Choosing a Destination

- **84%** Natural features/landscapes
- 81% Appeal of local culture
- **81 %** Landmarks and sightseeing options
- 75% Climate or weather at the destination
- **73%** Accommodation options
- 71 % Ease of travel to the destination
- **63%** Leisure attractions

**60%** Ease of communication with locals at the destination

### Most Discouraging From Visiting a Destination

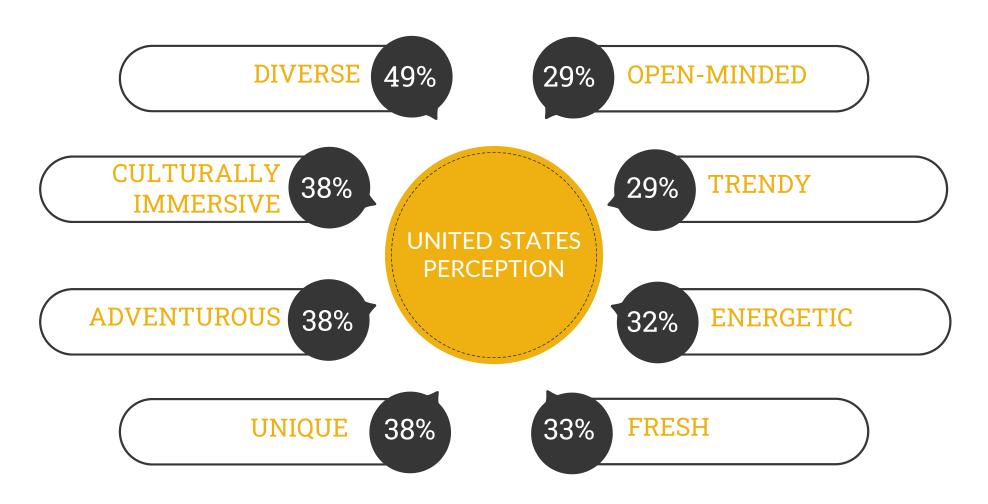
- **54%** Uncleanliness in the destination
- **54%** High prices
- **52%** Personal safety concerns
- 47% Crowdedness
- **38%** Lack of information for planning trip & at destination
- **36%** Lack of environmental responsibilities
- **31 %** Political climate not aligning with personal views

**25%** Visa requirements/entry procedures

Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region







Source: Brand USA (Aug. 2024)

Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region

Sources of Information for Destination Selection (%)

Internet search 47 Personal recommendations from friends/family or locals 28 Reviews on websites/apps 25 Past experience 24 Information in printed travel guidebooks 19 Watched a documentary/film/TV show 18 Travel blogs or vlogs 17 Personal advice from travel professionals/travel agents 15 Online forums or communities 14 Social media posts/photos by friends or family 11 Online advertising via email, websites, or apps 10 Social media posts by travel providers or destinations 9 Social media posts/photos by celebrities/influencers/content creators 7 Printed publications, articles, or brochures 7 TV/radio advertising 7 Calls/visits to city/state destination travel bureaus Printed advertising in magazines, newspapers, etc.

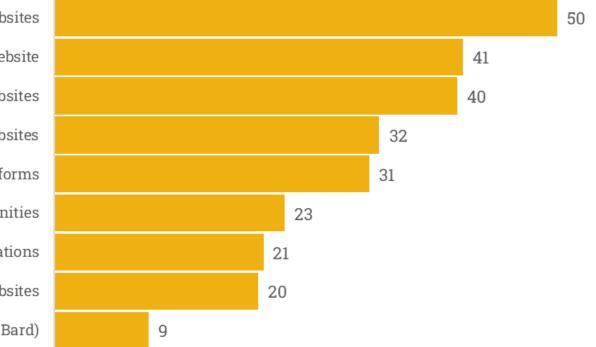






### Websites Used for Destination Selection (%)

Travel booking websites Review website Destination-specific websites Travel agency websites Social media platforms Online travel forums and communities Online travel magazines and publications Travel blogs, vlogs and personal websites AI platforms (e.g., Chat GPT, Google Bard)



Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



### Social Media Participation

Instagram	61%
YouTube	61%
Facebook/META	59%
Snapchat	38%
Tik Tok	38%
LinkedIn	30%
Twitter/X	30%
Pinterest	22%
Reddit	5 %
Tumblr	2 %

Note: French visitors who have taken an overnight international trip since June 2022 and are interested in visiting the Travel South Region



### Likelihood of how 2025 will evolve:

Percentages show the total of "Strongly Agree" + "Agree"



Global wars/strife will impact the destinations visited in 2025



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Travelers are likely to take a slow-cation in the next year (i.e., a longer trip spent in a single destination)



### Resources







