NORDICS REPORT END OF YEAR 2024/25

TRAVEL South USA

Prepared By:



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I. EXECUTIVE SUMMARY

The 2024/25 fiscal year was marked by significant developments in the Nordic region for Travel South USA, with enhanced connectivity, increased trade and media engagement, and evolving market dynamics. Key highlights include:

- **New Air Services**: Icelandair announced a new transatlantic service between Keflavik and Nashville, TN, starting April 10, 2025, moved forward from May 16 due to strong demand. This complements existing services, such as the Copenhagen to Atlanta route with SAS Airlines, enhancing accessibility to the Southern USA.
- **Trade and Consumer Engagement**: Travel South participated in major trade events, including TravelMatch Norway, Discover America events, and Swanson's USA Day in Malmo, training over 300 travel agents across Denmark, Sweden, and Norway. Consumer events like Ferie for Alle attracted significant interest, with 55,400 visitors showing high engagement with Southern states.
- **Media and PR Success**: Newsletters reached 8,600 contacts with themed campaigns, and media events, such as the moonshine tasting in Stockholm, engaged 40 trade and media contacts. Media coverage quality improved, with key journalists from Vi Menn, Politiken, and others attending events.
- **Market Trends**: Sweden's interest rate cut by 0.5% to 2.75% boosted travel sentiment, with 43% of Swedes indicating they would travel more with improved finances. However, negative sentiment in Denmark, linked to political rhetoric, led some operators to pause US marketing, though demand remains strong.

Full year results:

Agents trained: Trade Meetings: Media Meetings: Articles published: Impressions generated: **7,338,967**

II. TRAVEL TRADE REVIEW

Travel South USA's trade activities in the Nordics focused on strengthening partnerships and expanding reach through targeted events and training sessions.

Discover America Sweden & Norway Agency Events (B2B)

Travel South participated in Discover America/Brand USA trade events in

Stockholm – 15th October 2024 Helsinki – 16th October 2024 Oslo – 17th October 2024 Gothenburg – 13th November 2024 (Discover America only)

training nearly 300 travel agency staff. Key events included:









TravelMatch Norway /Norwegian Grand Travel Awards:

Norway's premier B2B appointment-based event, attended in January 2025, facilitated direct engagements with tour operators.



Travel South Showcase 2024 Nordics (B2B)

Eight Nordic delegates attended the 2024 Travel South Showcase in Atlanta, fostering deeper connections with Southern tourism boards. The event included market overviews, one-on-one meetings, and networking opportunities. Swansons Travel, Amerikaspesialisten and FDM each received an award at the Honors Night event.

The Nordic delegates were:

Christian Walker Willumssen – USA Rejser (Denmark) Anders Persson – Swanson's Travel (Sweden) Kim Carlsson – Nyhavn Rejser (Denmark) June Arlen Lundeby – Amerikaspecialisten (Norway) Kimmo Asikainen – Polyresor (Sweden) Sean Eric Gornstein - Risskov Karina Nuemann Saietz - Albatros Birgitte Vraadal – FDM Travel



FDM travel





Swansons Travel

Amerikaspesialisten



Icelandair Mid Atlantic (Reykjavik, 31st January 2025) B2B

Travel South, alongside Nashville CVB, Tennessee Tourism, and Nashville Airport, participated in this bi-annual trade show to promote the new Keflavik-Nashville service and existing Raleigh-Durham routes.



Swanson's USA Day (Malmo, 1st March 2025) B2C

Swanson's annuial consumer event held in Malmo for the second year, with over 30 supplier attendees. The event saw 550 total visitors. Travel South held its own 30-minute presentation highlighting Southern USA attractions,



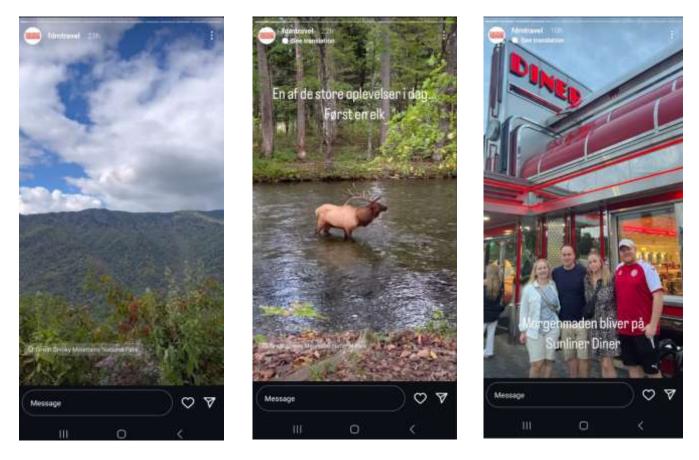


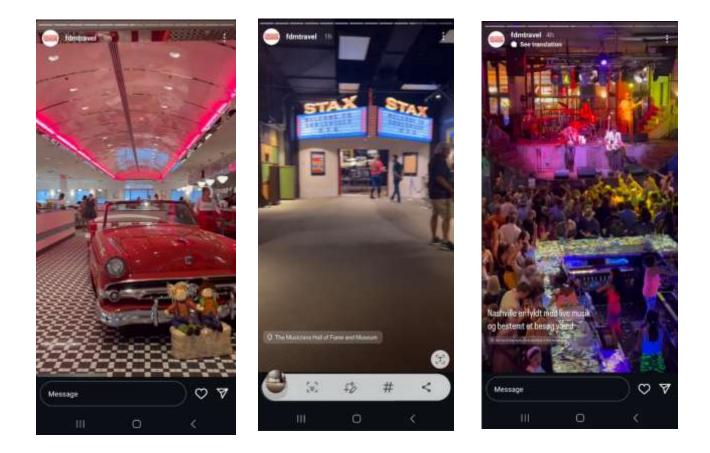
PATA Event & Training (Aarhus, 13th March 2025) B2B: Training sessions for around 70 key tour operators and agents strengthened partnerships.



FDM Southern USA Fam Trip – October 2024

Travel South helped support a familiarization trip organized with FDM that introduced Nordic agents to Southern USA destinations. The trip covered four states and included Atlanta. Nashville, Memphis and New Orleans





Icelandair Fam trip – Tennessee and North Carolina – 23 – 30 April 2025

With the launch of Icelandair's Reykjavik to Nashville service in mid-April we partnered with them on a fam trip that would incorporate their existing Raleigh-Durham to Reykjavik service and showcase a Tennessee and North Carolina 'road trip' to the Nordic trade. We hosted a group of 8 travel trade participants over an eight day trip taking in Nashville, East Tennessee, Asheville and Raleigh.















IPW Chicago 13-18th June 2025 B2B

Travel South attended and Nordic reception at IPW in San Antonio.

There were 30 Nordic delegation at IPW in 2025 with 28 trade and 2 media in attendance.

Travel South helped sponsor the Nordic delegation reception at 'Reggies', Chicago

We had a strong attendance from the Nordic delegation at the Travel South Y'all Concert with strong feedback that this was the best event of the show and the best of the Travel South concerts.





III. PR & MEDIA REVIEW

Newsletters

During 2024/25 we distributed newsletters to our database of around 586 contacts highlighting each participating GPP state. The newsletters were developed against a calendarized set of themes.

- Five Sports in the Southern USA
- 6 Winter Experience in the Warm Southern States
- Friends' trip to the American South
- Special Festivals in the Southern States
- Summer in the Southern States
- Six Places to avoid the Crowds in the Southern States
- Six photogenic places in the southern United States
- The Michelin Guide press release
- Experience the South without breaking the budget

Global Media Marketplace 2025 - Louisville

April 2025 saw the Global Media Marketplace take place in Louisville, Kentucky with top media participants attending having just attended various pre-fams across the region.

Frederick Grønningsæter (NO) – Kapital Reise Kirsten Vestergaard (DK) – Freelancer Christian Muda (SE) – Premium Magazine Jen Henrik Nybo (DK) - Freelancer

These journalists undertook fam trips to Georgia, Virginia (x2) and Arkansas

Travel News Media event Stockholm B2B, 3rd December 2024. Consumer Media

Travel South hosted various media and journalist meetings at the Travel News Media event in Stockholm. 14 media and journalist appointments were held at the dedicated Travel South area.

Coverage Highlights

In the Nordic region for fiscal 2024/25 we had a total of **73 articles** published and a total of **7,338,967 impressions** generated. Here are some of the highlights from the year:



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REISEMIX



En runde bourbon

Er do let av whiskyturer i Skottlærd? Selvfølgelig ikke, men brurbon runde i Kentucky er uaraett en morsom og ny vri.

Apartmented andre en Urbin, ener de hannes fein einen electrico de della esta Urbin, ener de hannes fein energi feindes de la constitución de la feindes. Mendes de la constitución de la feindes de la feindes Menagere consciolante unitado, acos trapitagos par



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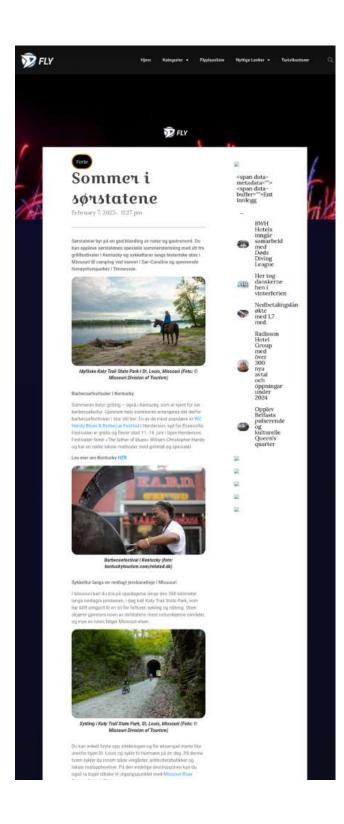












Les mer om Sør-Carolina HER



Naturopplevelser / Ser-Carolina (fotokilder: discoversouthcarolina.com/related.dk)

Opplevelsespark | Tennessee

I Tertrisessen er stof morte far alle pangerie i oppleveltjespaskan Weidfolde, som legger i Great Smeky Meurstaine Matienal Pois, Wildfolde dekker et ensumd omsöde på 204 hektar, twor du kan keiste deg ut på terturskjørner og tratte ternengovikeliste, samt også guidede off vood turar med UTV helt uten fartagrenee.

Les mer um WildSide HER



Full fart / WildSide (Foto: Tenpessee Tourtem)

Hengebroer og feosefall i Minsissippi

Tishimlingo State Park er et rekreaujonszmelade som ligget ved foten av Appatachere I Mississippri Tishonemgo Gounty Dan naturskjanne parteer har stag, fotaefal ei er maktdismitter, samt en hengebro som kryssel Beir Creek. I parken kan du være med på aktiviteter som futturer, klatting og kanspackling. Parken har også me haner familier klatting og kanspackling. Parken har også me haner fam frubespäll og en rekke ramprogstassar free du kan orematte.

Les mer om Tishomingo State Park HER



På tur i Tishomingo State Park (Fotokikle: Travelsouth USA)

Rytmene i ser: Mucikik, gastronomi og fotball

Byene Nashnille, Atlanta og New Orleans er en populær kontisneljon på mange tiltniver. Sommarmänndene i Nashsille tyr på et taltpäsket musikkprogram som tilant anvet rekolutære Settivådes Mause Otty Hot Chucken Factiva, hvör man kan ta ett matist Ni hden av god musikk, eller Lat Freedom Singt Music Otty Jury 40, hvor det haldes en rekke konsenter etterfrögt av et av modete største fyrsenkenshow på den amerikanske magjordskapen.





are fairer 200 år på ski

De bedste og særste

E-avisen ligger klar

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NORDPYSICE



