NORDICS REPORT

September 2025



Prepared By:



Five Marketing Solutions Ltd

11a Barton Crescent,

E. Grinstead, West Sussex

UK

P +44 1342323656

W FIVE-MS.COM

Peter Hannaford, Managing Director phannaford@five-ms.com

Table of Contents

- L Executive Summary
- II. Travel Trade
- III. PR & Media
- IV. Market Update

ABOUT TSUSA

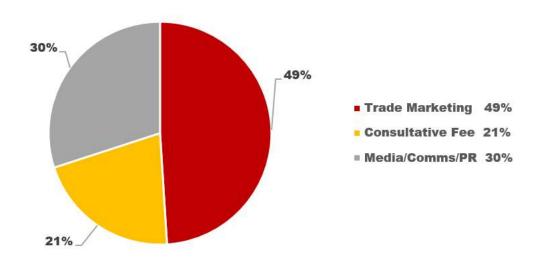
Global Partner Programming

The TSUSA GPP provides a foundational base from which state tourism offices have shared in-country representation with international export marketing and sales activities. Managed by Travel South USA, the official regional destination marketing organization for the 12 state tourism offices, these collaborative efforts create leveraged actions, increase reach of travel trade and journalists, and coordinated consumer campaigns which deliver visitors to the South. In 2019, the Travel South USA region welcomed 10.2 million visitors, who spent \$10.3 billion, with 90% of these visitors arriving from 15 markets from around the globe.

The Nordic Region – Denmark. Sweden and Norway have a combined population of approximately 27 million citizens, with have historical high levels of disposable income and extensive vacation days. They rank 10th in visitor volume, and often seek off-the-beaten path destinations. They are polite, approachable, and speak English well. They traditionally are willing to adapt to local culture, willing to try local cuisine, tip generously and have prior to the pandemic planned holiday with longer itineraries with more stops than other European visitors. Scandinavians enjoy five to six weeks' vacation.

There were an impressive range of types of southern tours being sold in the Nordic market prior to the pandemic and booking travel with professional operators for long-haul travel is very common. We plan a mix of trade and PR/Media marketing efforts and partnering with operators in consumer efforts for FY26.

FY 26 Nordic GPP Resource Allocations



I. Executive Summary

- FDM Influencer tour has taken place across Atlanta and the Carolina
- Preparations complete for upcoming Brabd USA and Discover America events
 in Nordics
- Several Nordic operator heading to Brand USA week in London ad hoc meetings arranged
- International metrics for FY25-26

		JUL	AUG	SEP	Q1 Total	Q2 Total	Q3 Ttal	FY 25/26 Total
#	Nordics							
	Travel Trade							
AL KY/LA MO/NC SC/TN	Trade Meetings/ Trainings	7	7	6	0	0	0	20
	Number of Agents Trained	0	3	5	0	0	0	8
00/114								
	Media Meetings	1	3	3	0	0	0	0
	Total number of articles published	7	6	3	0	0	0	0
	Impressions	3,837,010	45,560	128,450	0	0	0	4,011,020

CoverageBook: https://app.coveragebook.com/29490/books/0c1dcbf174df6a74

II. Travel Trade

Trade Contacts (phone calls, emails, personal meetings)

Contacts	Activity/Activation	Follow- up/ Next step
FDM Travel Frederik Ohrgaard/ Birgitte Vradaal/Liz Bittner	(SoME) and Lars Milbaek (Marketing) undertaking the trip. The trip ran from the 14th September through to 26th September. The schedule took in: Atlanta – Centential Olympic Park, BeltLine, Ponce City Market (Stonehurst Place Greenville – Euphoria Festival (Pettigru Place) Asheville – via Hendersonville, NC Arboretum, Citizen Vinyl, Trolley tour, Biltmore Estate (1900 Inn on Montford) Boone & Blowing Rock – Drive the Blue Ridge Parkway, Grandfather Mountain, Julian Price Memorial Park (Gideon Ridge Inn) Myrtle Beach – Via Charlotte for lunch, Hook & Barrel, Murrells Inlet Marshwalk, Saltwater Eco Excursion, Brookgreen Gardens, Barefoot Landing (Springhill Suites Myrtle Beach Oceanfront) Beaufort – via Charleston Tea Garden, Old Point Neighborhood (Cuthbert House Inn) Charleston – Sweetgrass basket weaver Charleston City Market, Charleston VIP Pass, Boone Hall	Ongoing
	Discussed HABLO's intention to start operating in the Scandinavia market and he is keen to participate. Membership is free to airlines and we need to discuss how we set their profile up, given there are three 'home' SAS markets.	Ongoing
Travel South Showcase Kansas City	We have had two cancellations from Norway (Unike and AmerikaSpecialisten) both for personal rather than business reasons. However, we have two delegates from FDM and another from Swansons' both confirm. We now have five confirmed attendees. We are working on these flight details and final logistics.	
Nyhavn Rejser – Kim Carlsson	Meeting agreed during Brand USA week, specifically to update on Danish market but also to see if there are any promotional activities that might be possible.	
Swanson's Travel – Tommy Swanson	We have now agreed to take two pages in the 2026 Swanson's catalogue, with content and timings to be agreed. Swanson's has appointed Johan Rudolf as their new director of sales and marketing who replaces Anders Persson following his retirement. Johan will attend Travel South showcase in Kansas City. The Swanson's Travel Day is moving again for 2026. It will move from Malmo and now be held in Stockholm but alongside its sister companies Jambotours and Temaresor. It will effectively now be a 'Lonmghaul Travel Day' with 50% of the exhibitor being from the US. The venue will be the Radisson Blue Waterfront.	
Travel News Market - Stockholm	Travel News Market – Stockholm takes place on November 27 th 2025. In past years Travel South has held space on the Related stand. However the venue has changed from the Waterfront Congress Centre top the Annexet, Avicii Arena, with a smaller space. We will therefore not hold our usual Whisky tasting media event but instead hold a bespoke event in Copenhagen instead. The Danish media is currently more open to US storylines than the Swedes.	

Discover
America/Brand
USA events –
October 2025

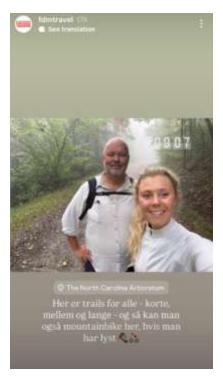
All logistics are in place for the three events in Oslo, Helsinki and Stockholm. Guides have been sent and several external meetings have been set up (Icelandair, AmerikaSpesialisten & Discover America). North Carolina were due to participate in these events but following Amanada Baker's appointment her transition and new responsibilities have meant they had to cancel.

A further update on the cancelled Malmo and Gothenburg events. It seem the proximity to the Travel News Market event in Stockholm was partly to blame and so Discover America will look at alternate dates to see if they might work.

The Discover America annual board meeting has been moved from October 6th 2025 to November 19th due to lack of attendees

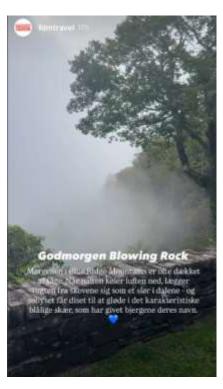
FDM Road Trip Images

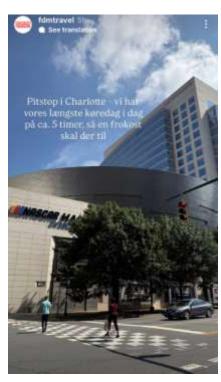


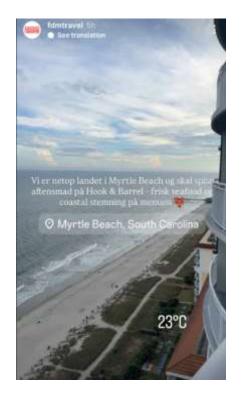




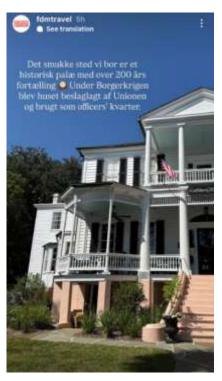


















Travel South USA | Nordics

III.PR & Media

Contacts	Activity/Activation	Follow-up/ Next step
Monthly Travel South Newsletter	This months newsletter is 'Recreational experiences in the South' Newsletters DK: https://presscloud.com/csp/vocast/message.csp?KEY=5805324214 78563&format=web NO: https://presscloud.com/csp/vocast/message.csp?KEY=8358634034 01240&format=web SE: https://presscloud.com/csp/vocast/message.csp?KEY=3575260281 08688&format=web FI: https://presscloud.com/csp/vocast/message.csp?KEY=18718054564 1929&format=web Newsletter stats Delivered: 470 Open rate: 145 (30.9%) Click rate: 3 (2.07%)	Ongoing
Media Meetings	 Valtteri Väkevä, freeelance for tier 1 media (FI) – Has a lot of US articles planned at the moment but is interested in going on press trips to USA next year. Maria Niemi, Editor for the travel magazine Matka (FI) – Very interested in the Southern states of USA, discussing press trip opportunities. Joel Ågren, Editor for the Swedish men's magazines Café and King (SE) – Discussing press trip opportunities and potential story angels. 	

Newsletter



Press release

Recreational experiences in the South

The American South offers much more than music and barbeque - travelers will also find a wealth of outdoor recreational experiences here, including bike routes through Tennessee's scenic landscapes and hiking in Kentucky, rail trails in Louisiana's Northshore area and coastal nature in Alabama.



Bike routes through Tennessee's hidden gems
Tennessee has created an initiative called Bike Tennessee, which showcases the state's small towns, natural landscapes and hidden gems through 52 selected bike routes that can only be found along Tennessee's back roads with little traffic. The Ride with GPS app navigates you through the routes, marking recommended stops along the way. One option is to take the Upper Sequatchie Valley Loop in eastern Tennessee, which begins in the town of Pikeville and heads towards the Sequatchie Valley with beautiful views of Walden's Ridge and the South Cumberland Plateau. The route is 58 kilometers long and can be combined with the Middle and Lower Sequatchie Loops for a multi-day bike trip.





Vandring i Kentucky

Kentucky is home to 30 state-recognized "Trail Towns." The towns are selected based on their proximity to some of the state's most stunning nature trails, rivers, and lakes. They are also designed so that visiting hiking enthusiasts can easily get supplies from local restaurants and grocery stores. Leitchfield is among the towns on the list because it is located between two popular state parks, Nolin Lake State Park and Rough River Dam State Resort Park, both of which offer water activities such as kayaking.





Rail trail connects towns in Louisiana's Northshore area

In Louisiana, you can take the Tammany Trace, a 50-kilometer old railroad line that has been converted into a trail for both cyclists and hikers. The trail winds through the Northshore area and connects five towns surrounded by nature; from downtown Covington, through Abita Springs, Mandeville and Lacombe and to Sifdell. Along the way, you can stop at local breweries, parks, cafes and cozy galler





Coastal Route Through Alabama Ecosystems

the of Alabama's most recognized trial systems is the Branyon Backcountry Trial located in Gulf State Park and Orange Beach. The trail system stretches for 28 miles through six diverse osystems, including freshwater marshes, coastal swamp forests, and pine forests. The trails are paved and suitable for both hiking and biking. Along the trails are designated areas for wildlife viewing and information boards that provide information about the area's natural beauty. The trail system has been recognized with a Tripadvisor Traveler's Choice Award and has been recognized by the U.S. National Recreation Trail Program.





Bike tour to nationally famous lighthouse in North Carolina

Off the coast of North Carolina lies Ocracoke Island, where you can rent a bike and cycle along the island's coast. Along the coast you will pass duries, marshlands and forests, as well as the island's historic lighthouse, which is the second oldest working lighthouse in the United States. The bike ride can also be combined with a kayak trip along the coast.



Travel South USA | Nordics



Rhythms of the South: Green breathing spaces in the big cities

The cities of Nashville, Atlanta and New Orleans are a popular combination on many road trips - and all three offer great opportunities to get close to nature, even in the midst of urban life.

In Atlanta, the Atlanta BeltLine invites you to both bike and walk through the city's diverse neighborhoods. The path passes by modern art installations and green spaces such as Piedmont Park, which, with its open lawns and views of the skyline, is perfect for a picnic break.

Further north in Nashville, you can visit the city's Greenway trail system, with over 90 miles of scenic trails, along rivers, forests and vibrant neighborhoods. The trails connect major attractions such as downtown, the Cumberland River and Shelby Bottoms Park.

Finally, in New Orleans you can experience the USA's largest city park, City Park, with pleasant nature trails and picriic areas under old oak trees covered in Spanish moss.

Om Travel South USA

Travel South USA is the tourism board for 12 states in the southern United States. Here you will find a wonderful mix of beaches, mountains, music, culture and culinary experiences. With short distances between cities and experiences, the area is ideal for a USA road trip.

Here you can drive along green fields or along winding roads in the Great Smoky Mountains – or enjoy the lush landscape along the 1,200-mile Coast Highway, which runs from the foothills of the Blue Ridge Mountains to the ocean and beaches. Along the way, you can enjoy the hospitality of small towns, delve into the region's unique musical history, visit local bourbon distilleries or explore the diverse food culture.

www.travelsouth.visittheusa.com

See press rooms for all states here: www.industry.travelsputhusa.com/media

Attachmente

Alabama_Gulf Shores and Orange Beach Gulf State Park.jpg

Alabama_Gulf Shores and Orange Beach.jpg

Atlanta_AtlantaBeltLineTunnel_Credit_Patrick Duffy.jpg

Louisiana_KisatchieNationalForest_Camping_Hiking.jpg

Louisiana_Port Hudson.jpg

Nashville_CumberlandPark.jpg

New Orleans.jpg

North Carolina_Ocracoke Island Bikes on Pier in front of Lighthouse in Daytime.jpg.

Tennessee_Upper Sequatchie Valley Loop.jpg

Kentucky Brownsville - Green River jpg

Contact Information

Nanna Frederiksen, Press Contact for Travel South USA

+45 5338 1928

Sample Media Coverage



REJSETID 13









Amsterdam fordobler momsen på overnatninger

Slaraffenland for bogelskere

Gotland tiltrækker danskere

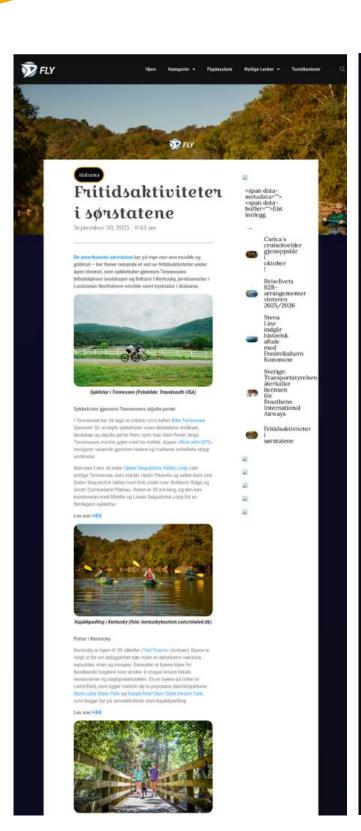
100 år med Bauhaus i Dessau



Her ender din kuffert måske

En dag for lakridsomaner

Stor stigning i salget af vinterrejser





Market Update

Travel for Quality Travel fair postponed

The "Travel Fair for Quality Travel" due to be held on October 25-26. Has been put back again by the organizer to January 2026. This is being blamed on the 'drones over Denmark' incidents at Copenhagen airport with sales of entrance tickets "coming to a complete standstill."

This is the third time that the organizer of the "Travel Fair for Quality Travel" (Travel by Nomas – previously called Vagabond) has moved the travel fair and there is speculation in some quarters that there just isn't the demand for shows such as this any longer

Changes to travel to the Schengen area from 12 October 2025

The EU is introducing a new Entry/Exit system on 12 October 2025. This means arriving visitors from outside the area will be required to have their fingerprints and photo taken when first entering or leaving the Schengen area. Queues at borders may be longer when these changes begin.